

# Appliances and Electronics Specialists in Brazil

February 2025

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# Appliances and Electronics Specialists in Brazil - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Interest rates and unemployment versus inflation in 2024

The two leaders see different performances

Climate change influences Brazilians' purchases

#### PROSPECTS AND OPPORTUNITIES

More summers with intense heat predicted, which should keep sales of fans and air conditioners high

Tax reform could have a negative impact on sales of major appliances and televisions in the coming years

With the prospect of inflation being controlled within the target, and employment growth, rising sales are expected over the forecast period

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#### **EXECUTIVE SUMMARY**

Retail in 2024: The big picture

Mergers and acquisitions by strong companies impact retailing in 2024

Warehouse clubs increase their revenue

What next for retail?

#### OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Carnival

Consumer Day

Mother's Day

Father's Day

Client Day

Children's Day

Black Friday and Cyber Monday

Christmas

Summer

Back to school

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