

NRT Smoking Cessation Aids in the United Kingdom

September 2024

NRT Smoking Cessation Aids in the United Kingdom - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

NRT smoking cessation aids maintain value growth despite waning demand Smoking slowly losing popularity as consumers prioritise health and budgets Vaping remains popular among younger consumers

PROSPECTS AND OPPORTUNITIES

Potential for proposed single use vape ban to be upheld over forecast period Smoking ban for those born after 2009 is in effect in the UK Competition from cessation pills following regulation change

CATEGORY INDICATORS

Table 1 - Number of Smokers by Gender 2019-2024

CATEGORY DATA

Table 2 - Sales of NRT Smoking Cessation Aids by Category: Value 2019-2024

Table 3 - Sales of NRT Smoking Cessation Aids by Category: % Value Growth 2019-2024

Table 4 - NBO Company Shares of NRT Smoking Cessation Aids: % Value 2020-2024

Table 5 - LBN Brand Shares of NRT Smoking Cessation Aids: % Value 2021-2024

Table 6 - Forecast Sales of NRT Smoking Cessation Aids by Category: Value 2024-2029

Table 7 - Forecast Sales of NRT Smoking Cessation Aids by Category: % Value Growth 2024-2029

Consumer Health in the United Kingdom - Industry Overview

EXECUTIVE SUMMARY

Consumer health in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

What next for consumer health?

MARKET INDICATORS

Table 8 - Consumer Expenditure on Health Goods and Medical Services: Value 2019-2024

Table 9 - Life Expectancy at Birth 2019-2024

MARKET DATA

Table 10 - Sales of Consumer Health by Category: Value 2019-2024

Table 11 - Sales of Consumer Health by Category: % Value Growth 2019-2024

Table 12 - NBO Company Shares of Consumer Health: % Value 2020-2024

Table 13 - LBN Brand Shares of Consumer Health: % Value 2021-2024

Table 14 - Penetration of Private Label in Consumer Health by Category: % Value 2019-2024

Table 15 - Distribution of Consumer Health by Format: % Value 2019-2024

Table 16 - Distribution of Consumer Health by Format and Category: % Value 2024

Table 17 - Forecast Sales of Consumer Health by Category: Value 2024-2029

Table 18 - Forecast Sales of Consumer Health by Category: % Value Growth 2024-2029

APPENDIX

OTC registration and classification

Vitamins and dietary supplements registration and classification

Self-medication/self-care and preventive medicine

Switches

Summary 1 - OTC: Switches 2023-2024

DISCLAIMER

DEFINITIONS

SOURCES

Summary 2 - Research Sources

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