

Mattel Inc in Toys and Games

August 2024

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Mattel maintains its seventh place in 2023

North America continues to dominate Mattel's global sales

Disney Princess and Frozen help boost the Mattel performance in 2023

STATE OF PLAY

Market momentum the main growth driver for Mattel over 2020-2023

North America accounts for more than half of Mattel's global sales

Disney Princess and Frozen boost dolls and accessories' share of Mattel's sales

EXPOSURE TO FUTURE GROWTH

Brazil offers bright prospects for new sales over 2023-2026

Continued growth for Sony should see it switch positions with Nintendo

Mattel looking to achieve 100% recycled, recyclable or bio-based plastic materials by 2030

Emerging markets growing in importance as US falters

Could Mattel look to local production to tap into the high-growth Indian market?

Mattel reinventing Pictionary with Al technology

Mattel continues to expand beyond physical toys

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Video games players continue to dominate the top 10 rankings

Mattel continues to have its biggest competitive sales overlap with Hasbro

Mattel's biggest share is in model vehicles, but its greatest sales are in dolls and accessories

Mattel leads model vehicles in more than 20 countries

Barbie, Hot Wheels, Fisher-Price lead their categories in a number of countries

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Dolls and accessories remains Mattel's leading category

Barbie movie and return of Disney Princess and Frozen licences boost growth

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Model vehicles is Mattel's second largest asset after dolls and accessories

Hot Wheels a strong performer for Mattel in 2023

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