



Euromonitor  
International

# Cough, Cold and Allergy (Hay Fever) Remedies in Germany

November 2024

KEY DATA FINDINGS

2024 DEVELOPMENTS

Solid performance by antihistamines/allergy remedies driven by greater exposure to allergens due to time spent outdoors  
Medicated confectionery remains strong growth driver in category  
Procter & Gamble retains lead of cough, cold and allergy (hay fever) remedies

PROSPECTS AND OPPORTUNITIES

Stable outlook for cough, cold and allergy (hay fever) remedies  
Positive future for herbal/traditional options as consumers increasingly move towards perceived natural solutions  
Omnichannel approach to sales to remain prevalent

CATEGORY DATA

- Table 1 - Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2019-2024
- Table 2 - Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2019-2024
- Table 3 - NBO Company Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2020-2024
- Table 4 - LBN Brand Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2021-2024
- Table 5 - Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2024-2029
- Table 6 - Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2024-2029

Consumer Health in Germany - Industry Overview

EXECUTIVE SUMMARY

Consumer health in 2024: The big picture  
2024 key trends  
Competitive landscape  
Retailing developments  
What next for consumer health?

MARKET INDICATORS

- Table 7 - Consumer Expenditure on Health Goods and Medical Services: Value 2019-2024
- Table 8 - Life Expectancy at Birth 2019-2024

MARKET DATA

- Table 9 - Sales of Consumer Health by Category: Value 2019-2024
- Table 10 - Sales of Consumer Health by Category: % Value Growth 2019-2024
- Table 11 - NBO Company Shares of Consumer Health: % Value 2020-2024
- Table 12 - LBN Brand Shares of Consumer Health: % Value 2021-2024
- Table 13 - Penetration of Private Label in Consumer Health by Category: % Value 2019-2024
- Table 14 - Distribution of Consumer Health by Format: % Value 2019-2024
- Table 15 - Distribution of Consumer Health by Format and Category: % Value 2024
- Table 16 - Forecast Sales of Consumer Health by Category: Value 2024-2029
- Table 17 - Forecast Sales of Consumer Health by Category: % Value Growth 2024-2029

APPENDIX

OTC registration and classification  
Vitamins and dietary supplements registration and classification  
Self-medication/self-care and preventative medicine  
Switches  
Summary 1 - OTC: Switches 2023-2024

DISCLAIMER

## DEFINITIONS

## SOURCES

### Summary 2 - Research Sources

#### About Euromonitor International

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For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/cough-cold-and-allergy-hay-fever-remedies-in-germany/report](http://www.euromonitor.com/cough-cold-and-allergy-hay-fever-remedies-in-germany/report).