

# Oral Care in Georgia

May 2025

**Table of Contents** 

## Oral Care in Georgia - Category analysis

### **KEY DATA FINDINGS**

### 2024 DEVELOPMENTS

Affordability, availability and the essential nature of products drives sales in 2024

Multinationals retain the lead of oral care, with wide product assortments and well-established brands

Small local grocers remain the leading channel, although share is lost to modern stores

## PROSPECTS AND OPPORTUNITIES

The promotion of strong oral hygiene is expected to support sales in all areas of oral care Price sensitivity will lead consumers to seek price discounts and promotions Innovations will rise within premium, technologically advanced oral care

### **CATEGORY DATA**

- Table 1 Sales of Oral Care by Category: Value 2019-2024
- Table 2 Sales of Oral Care by Category: % Value Growth 2019-2024
- Table 3 Sales of Toothbrushes by Category: Value 2019-2024
- Table 4 Sales of Toothbrushes by Category: % Value Growth 2019-2024
- Table 5 Sales of Toothpaste by Type: % Value Breakdown 2020-2024
- Table 6 NBO Company Shares of Oral Care: % Value 2020-2024
- Table 7 LBN Brand Shares of Oral Care: % Value 2021-2024
- Table 8 Forecast Sales of Oral Care by Category: Value 2024-2029
- Table 9 Forecast Sales of Oral Care by Category: % Value Growth 2024-2029
- Table 10 Forecast Sales of Toothbrushes by Category: Value 2024-2029
- Table 11 Forecast Sales of Toothbrushes by Category: % Value Growth 2024-2029

# Beauty and Personal Care in Georgia - Industry Overview

## **EXECUTIVE SUMMARY**

Beauty and personal care in 2024: The big picture

2024 key trends

Competitive landscape

Retail developments

What next for beauty and personal care?

# MARKET DATA

- Table 12 Sales of Beauty and Personal Care by Category: Value 2019-2024
- Table 13 Sales of Beauty and Personal Care by Category: % Value Growth 2019-2024
- Table 14 GBO Company Shares of Beauty and Personal Care: % Value 2020-2024
- Table 15 NBO Company Shares of Beauty and Personal Care: % Value 2020-2024
- Table 16 LBN Brand Shares of Beauty and Personal Care: % Value 2021-2024
- Table 17 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2019-2024
- Table 18 Distribution of Beauty and Personal Care by Format: % Value 2019-2024
- Table 19 Distribution of Beauty and Personal Care by Format and Category: % Value 2024
- Table 20 Forecast Sales of Beauty and Personal Care by Category: Value 2024-2029
- Table 21 Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2024-2029

# DISCLAIMER

# SOURCES

Summary 1 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/oral-care-in-georgia/report.