

# Jewellery in Australia

January 2025

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# Jewellery in Australia - Category analysis

### **KEY DATA FINDINGS**

### 2024 DEVELOPMENTS

Tentatively optimistic results suggest consumers are starting to spend rather than save

Competitive landscape features both local and international players with varied product mix

Lab-grown diamonds appeal to younger generations of consumers

## PROSPECTS AND OPPORTUNITIES

Fine jewellery to drive category sales over the forecast period

LGDs, men's jewellery and capsule collection trends likely to take shape in response to consumer demand

Retail e-commerce to increase its share of distribution in the coming years

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# Personal Accessories in Australia - Industry Overview

## **EXECUTIVE SUMMARY**

Personal accessories in 2024: The big picture

Influence of Generation Z and millennials shapes consumer behaviour

Innovative new product development, expanding engagement and corporate acquisition ensure dynamic competitive landscape

Retail developments focus on increasing vertical integration of specialists and building seamless omnichannel strategies

What next for personal accessories?

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