

# Fragrances in the US

May 2025

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#### Fragrances in the US - Category analysis

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#### 2024 DEVELOPMENTS

Ongoing adoption of fragrances in consumers' beauty routine continues supporting growth in 2024

Body mists capture the attention of players and consumers across the price spectrum

While department stores struggle, attention is turned towards e-commerce

#### PROSPECTS AND OPPORTUNITIES

Positive outlook for fragrances in the forecast period, despite potential for more value-conscious consumers

Brand efforts to focus on exploring the emotional or functional benefits of fragrances

Digital avenues will open doors to build engagement with consumers, but also contribute to a more competitive environment

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