

Colour Cosmetics in the US

May 2025

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Colour Cosmetics in the US - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Lip products retains star growth status again in 2024, but not enough to lift mass colour cosmetics to growth

Outperforming colour cosmetics brands foster consumer engagement and lead with innovative product development

Retail e-commerce continues making gains, while department stores and pharmacies struggle to keep up

PROSPECTS AND OPPORTUNITIES

Cautiously optimistic expectations for colour cosmetics in 2025, as economic uncertainty looms and beauty consumption normalises Skinification, or innovative efforts to blur the lines between colour cosmetics and skin care, will be a must in the forecast period Digital avenues will remain important for both shopping and engagement

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