

Menstrual Care in Malaysia

March 2025

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Menstrual Care in Malaysia - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Affordability contributes to growth in standard towels

Kimberly-Clark and Kotex maintain overall leadership

Store-based retail leads distribution, while e-commerce rises rapidly

PROSPECTS AND OPPORTUNITIES

Improved living standards and hygiene awareness to aid category growth

E-commerce offers attract through favourable prices as promotions continue to push sales

Sanitary pad packaging with Braille labels serves visually impaired consumers, while natural and organic trends accelerate within menstrual care

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