

# Cafés/Bars in Hong Kong, China

February 2025

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## Cafés/Bars in Hong Kong, China - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Bars/pubs continues to struggle with recovery

Cafés maintains popularity with fragmented landscape due to mainland Chinese entrants

Digitalisation touchpoints key for customer acquisition and retention

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Ageing population can be a whitespace for café players

Emotional loyalty will be key for sustainable growth

Hybrid models efficiently utilising outlet space will help diversify customer base

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