

Cigarettes in Denmark

June 2025

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Cigarettes in Denmark - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Volume sales of cigarettes continued to decline as consumer preferences shift Leading brand owners faced volume declines, with Philip Morris performing slightly better than competitors Grocery retail remained the dominant distribution channel, while e-commerce gained ground

PROSPECTS AND OPPORTUNITIES

Cigarette volume sales are set to continue their steady decline Cross-border shopping and illicit trade may continue to undermine domestic sales Lack of product innovation limits differentiation, favouring established brands

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