

# Wine in Bolivia

June 2025

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# Wine in Bolivia - Category analysis

## **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Wine market sees positive growth, driven by reduced contraband and rising local production Local players invest in innovation

Wine distribution shifts towards traditional channels amid decline in contraband

# PROSPECTS AND OPPORTUNITIES

Positive outlook for wine sales, supported by declining illegal market and growing demand for vermouth Tannat grape to shape future of Bolivian wine.

Local wineries will drive sales through premium innovations.

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Retail developments

On-trade vs off-trade split

What next for alcoholic drinks?

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Advertising

Smoking ban

Opening hours

On-trade establishments

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