

# Spirits in Argentina

June 2025

**Table of Contents** 

# Spirits in Argentina - Category analysis

## **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Spirits sales record a double-digit decline, aligned with the negative economic scenario

Branca Destillerias leads sales with dominance in bitters, and a strong presence in vodka and English gin

Small local grocers experience heightened footfall, being the most dynamic channel in 2024

## PROSPECTS AND OPPORTUNITIES

Spirits may rebound, supported by improved economic conditions and the easing of imports restrictions

Sales of English gin are set to be fuelled by brand activations and imported players

Retail e-commerce sales are set to rise, driven by company websites and the strong activity of Mercado Libre

## CATEGORY BACKGROUND

Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology Summary 1 - Benchmark Brands 2024

#### CATEGORY DATA

- Table 1 Sales of Spirits by Category: Total Volume 2019-2024
- Table 2 Sales of Spirits by Category: Total Value 2019-2024
- Table 3 Sales of Spirits by Category: % Total Volume Growth 2019-2024
- Table 4 Sales of Spirits by Category: % Total Value Growth 2019-2024
- Table 5 Sales of Spirits by Off-trade vs On-trade: Volume 2019-2024
- Table 6 Sales of Spirits by Off-trade vs On-trade: Value 2019-2024
- Table 7 Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2019-2024
- Table 8 Sales of Spirits by Off-trade vs On-trade: % Value Growth 2019-2024
- Table 9 Sales of Dark Rum by Price Platform: % Total Volume 2019-2024
- Table 10 Sales of White Rum by Price Platform: % Total Volume 2019-2024
- Table 11 Sales of Other Blended Scotch Whisky by Price Platform: % Total Volume 2019-2024
- Table 12 Sales of English Gin by Price Platform: % Total Volume 2019-2024
- Table 13 Sales of Vodka by Price Platform: % Total Volume 2019-2024
- Table 14 Sales of Vodka by Flavoured vs Non-flavoured: % Total Volume 2019-2024
- Table 15 GBO Company Shares of Spirits: % Total Volume 2020-2024
- Table 16 NBO Company Shares of Spirits: % Total Volume 2020-2024
- Table 17 LBN Brand Shares of Spirits: % Total Volume 2021-2024
- Table 18 Forecast Sales of Spirits by Category: Total Volume 2024-2029
- Table 19 Forecast Sales of Spirits by Category: Total Value 2024-2029
- Table 20 Forecast Sales of Spirits by Category: % Total Volume Growth 2024-2029
- Table 21 Forecast Sales of Spirits by Category: % Total Value Growth 2024-2029

# Alcoholic Drinks in Argentina - Industry Overview

# EXECUTIVE SUMMARY

Alcoholic drinks in 2024: The big picture

2024 key trends

Competitive landscape

Retail developments

On-trade vs off-trade split

What next for alcoholic drinks?

# MARKET BACKGROUND

Legislation

Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Opening hours

On-trade establishments

## TAXATION AND DUTY LEVIES

## OPERATING ENVIRONMENT

Contraband/parallel trade

Duty free

Cross-border/private imports

# KEY NEW PRODUCT LAUNCHES

Outlook

## MARKET INDICATORS

Table 22 - Retail Consumer Expenditure on Alcoholic Drinks 2019-2024

#### MARKET DATA

- Table 23 Sales of Alcoholic Drinks by Category: Total Volume 2019-2024
- Table 24 Sales of Alcoholic Drinks by Category: Total Value 2019-2024
- Table 25 Sales of Alcoholic Drinks by Category: % Total Volume Growth 2019-2024
- Table 26 Sales of Alcoholic Drinks by Category: % Total Value Growth 2019-2024
- Table 27 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2024
- Table 28 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2024
- Table 29 Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2024
- Table 30 GBO Company Shares of Alcoholic Drinks: % Total Volume 2020-2024
- Table 31 Distribution of Alcoholic Drinks by Format: % Off-trade Value 2019-2024
- Table 32 Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2024
- Table 33 Forecast Sales of Alcoholic Drinks by Category: Total Volume 2024-2029
- Table 34 Forecast Sales of Alcoholic Drinks by Category: Total Value 2024-2029
- Table 35 Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2024-2029
- Table 36 Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2024-2029

# DISCLAIMER

# **SOURCES**

Summary 2 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus
  of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with

country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/spirits-in-argentina/report.