

# Spirits in Italy

June 2025

Table of Contents

# Spirits in Italy - Category analysis

# **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Sales of spirits stabilise in 2024 thanks to increased price stability Campari remains on top while non alcoholic spirits is the focus of intense competition Supermarkets faces increasing competition from retail e-commerce

# PROSPECTS AND OPPORTUNITIES

Mixology trend expected to fuel growth in spirits Tequila on the rise while premiumisation could rejuvenate the market Premiumisation likely to attract investment in innovation

#### CATEGORY BACKGROUND

Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology Summary 1 - Benchmark Brands 2024

## CATEGORY DATA

Table 1 - Sales of Spirits by Category: Total Volume 2019-2024 Table 2 - Sales of Spirits by Category: Total Value 2019-2024 Table 3 - Sales of Spirits by Category: % Total Volume Growth 2019-2024 Table 4 - Sales of Spirits by Category: % Total Value Growth 2019-2024 Table 5 - Sales of Spirits by Off-trade vs On-trade: Volume 2019-2024 Table 6 - Sales of Spirits by Off-trade vs On-trade: Value 2019-2024 Table 7 - Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2019-2024 Table 8 - Sales of Spirits by Off-trade vs On-trade: % Value Growth 2019-2024 Table 9 - Sales of Dark Rum by Price Platform: % Total Volume 2019-2024 Table 10 - Sales of White Rum by Price Platform: % Total Volume 2019-2024 Table 11 - Sales of Other Blended Scotch Whisky by Price Platform: % Total Volume 2019-2024 Table 12 - Sales of English Gin by Price Platform: % Total Volume 2019-2024 Table 13 - Sales of Vodka by Price Platform: % Total Volume 2019-2024 Table 14 - Sales of Vodka by Flavoured vs Non-flavoured: % Total Volume 2019-2024 Table 15 - GBO Company Shares of Spirits: % Total Volume 2020-2024 Table 16 - NBO Company Shares of Spirits: % Total Volume 2020-2024 Table 17 - LBN Brand Shares of Spirits: % Total Volume 2021-2024 Table 18 - Forecast Sales of Spirits by Category: Total Volume 2024-2029 Table 19 - Forecast Sales of Spirits by Category: Total Value 2024-2029 Table 20 - Forecast Sales of Spirits by Category: % Total Volume Growth 2024-2029 Table 21 - Forecast Sales of Spirits by Category: % Total Value Growth 2024-2029

# Alcoholic Drinks in Italy - Industry Overview

# EXECUTIVE SUMMARY

Alcoholic drinks in 2024: The big picture 2024 key trends Competitive landscape Retail developments On-trade vs off-trade split What next for alcoholic drinks?

#### MARKET BACKGROUND

Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban Opening hours On-trade establishments

# TAXATION AND DUTY LEVIES

## OPERATING ENVIRONMENT

Contraband/parallel trade Duty free Cross-border/private imports

# KEY NEW PRODUCT LAUNCHES

Outlook

#### MARKET INDICATORS

Table 22 - Retail Consumer Expenditure on Alcoholic Drinks 2019-2024

#### MARKET DATA

Table 23 - Sales of Alcoholic Drinks by Category: Total Volume 2019-2024
Table 24 - Sales of Alcoholic Drinks by Category: Notal Value 2019-2024
Table 25 - Sales of Alcoholic Drinks by Category: Notal Value Growth 2019-2024
Table 26 - Sales of Alcoholic Drinks by Category: Notal Value Growth 2019-2024
Table 27 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2024
Table 28 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Notal value 2024
Table 29 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Notal value 2024
Table 30 - GBO Company Shares of Alcoholic Drinks by Format: Notal Volume 2020-2024
Table 31 - Distribution of Alcoholic Drinks by Format and by Category: Notff-trade Value 2019-2024
Table 32 - Distribution of Alcoholic Drinks by Category: Total Volume 2024-2029
Table 33 - Forecast Sales of Alcoholic Drinks by Category: Notal Volume 2024-2029
Table 34 - Forecast Sales of Alcoholic Drinks by Category: Notal Volume 2024-2029
Table 35 - Forecast Sales of Alcoholic Drinks by Category: Notal Volume Growth 2024-2029
Table 36 - Forecast Sales of Alcoholic Drinks by Category: Notal Volume Growth 2024-2029
Table 36 - Forecast Sales of Alcoholic Drinks by Category: Notal Volume Growth 2024-2029

#### DISCLAIMER

#### SOURCES

Summary 2 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus
  of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/spirits-in-italy/report.