

Beer in China

June 2025

Table of Contents

Beer in China - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Beer consumption shifts toward mid-priced lagers and niche beers High-quality and craft beer remains a key battleground for major breweries in China Small local grocers and supermarkets dominate retail beer sales

PROSPECTS AND OPPORTUNITIES

Slowing volume growth will be offset by stimulus from premiumisation Rapid growth of fresh beer drives breweries to enhance timely distribution and cold chain logistics Flavour innovation to reshape China's beer category brings tea-infused and localised brews

CATEGORY BACKGROUND

Lager price band methodology Summary 1 - Lager by Price Band 2023

CATEGORY DATA

Table 1 - Sales of Beer by Category: Total Volume 2019-2024 Table 2 - Sales of Beer by Category: Total Value 2019-2024 Table 3 - Sales of Beer by Category: % Total Volume Growth 2019-2024 Table 4 - Sales of Beer by Category: % Total Value Growth 2019-2024 Table 5 - Sales of Beer by Off-trade vs On-trade: Volume 2019-2024 Table 6 - Sales of Beer by Off-trade vs On-trade: Value 2019-2024 Table 7 - Sales of Beer by Off-trade vs On-trade: % Volume Growth 2019-2024 Table 8 - Sales of Beer by Off-trade vs On-trade: % Value Growth 2019-2024 Table 9 - Sales of Beer by Craft vs Standard 2019-2024 Table 10 - GBO Company Shares of Beer: % Total Volume 2020-2024 Table 11 - NBO Company Shares of Beer: % Total Volume 2020-2024 Table 12 - LBN Brand Shares of Beer: % Total Volume 2021-2024 Table 13 - Forecast Sales of Beer by Category: Total Volume 2024-2029 Table 14 - Forecast Sales of Beer by Category: Total Value 2024-2029 Table 15 - Forecast Sales of Beer by Category: % Total Volume Growth 2024-2029 Table 16 - Forecast Sales of Beer by Category: % Total Value Growth 2024-2029

Alcoholic Drinks in China - Industry Overview

EXECUTIVE SUMMARY

Alcoholic drinks in 2024: The big picture 2024 key trends Competitive landscape Retail developments On-trade vs off-trade split What next for alcoholic drinks?

MARKET BACKGROUND

Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban Opening hours On-trade establishments

TAXATION AND DUTY LEVIES

OPERATING ENVIRONMENT

Contraband/parallel trade Duty free Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 17 - Retail Consumer Expenditure on Alcoholic Drinks 2019-2024

MARKET DATA

Table 18 - Sales of Alcoholic Drinks by Category: Total Volume 2019-2024
Table 19 - Sales of Alcoholic Drinks by Category: Notal Volume Growth 2019-2024
Table 20 - Sales of Alcoholic Drinks by Category: Notal Volume Growth 2019-2024
Table 21 - Sales of Alcoholic Drinks by Category: Notal Value Growth 2019-2024
Table 22 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2024
Table 23 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Notal volume 2024
Table 24 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2024
Table 25 - GBO Company Shares of Alcoholic Drinks: Notal Volume 2020-2024
Table 26 - Distribution of Alcoholic Drinks by Format: Notfl-trade Value 2019-2024
Table 27 - Distribution of Alcoholic Drinks by Category: Total Volume 2020-2024
Table 28 - Forecast Sales of Alcoholic Drinks by Category: Notfl-trade Value 2024-2029
Table 29 - Forecast Sales of Alcoholic Drinks by Category: Notal Volume 2024-2029
Table 30 - Forecast Sales of Alcoholic Drinks by Category: Notal Volume Growth 2024-2029
Table 31 - Forecast Sales of Alcoholic Drinks by Category: Notal Volume Growth 2024-2029

DISCLAIMER

SOURCES

Summary 2 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/beer-in-china/report.