

Vending in Thailand

March 2025

Table of Contents

Vending in Thailand - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Busy urban lifestyles and a rebound in tourism boosts sales in vending in 2024

Smart vending machines by Tao Bin fuelling up demand

Vending players look to benefit from the growing demand for collectible toys and blind boxes

PROSPECTS AND OPPORTUNITIES

Urbanisation expected to boost the growth of vending over the forecast period while players could explore new opportunities for the channel Low-maintenance requirements further support expansion of Vending

Art toys and collectibles and convenience stores seen to offer new growth opportunities for vending

CHANNEL DATA

Table 1 - Vending by Product: Value 2019-2024

Table 2 - Vending by Product: % Value Growth 2019-2024

Table 3 - Vending GBO Company Shares: % Value 2020-2024

Table 4 - Vending GBN Brand Shares: % Value 2021-2024

Table 5 - Vending Forecasts by Product: Value 2024-2029

Table 6 - Vending Forecasts by Product: % Value Growth 2024-2029

Retail in Thailand - Industry Overview

EXECUTIVE SUMMARY

Retail in 2024: The big picture

Potential for further growth in Retail E-Commerce

Soft power influencing and shaping the Thai retail landscape

Positive and promising outlook for Retail in Thailand over the forecast period

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Payday shopping

Mid-year and year-end sales

Black-to-School

Valentine's Day

Thai Mother's Day

Thai Father's Day

MARKET DATA

Table 7 - Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2019-2024

Table 8 - Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2019-2024

Table 9 - Sales in Retail Offline by Channel: Value 2019-2024

Table 10 - Sales in Retail Offline by Channel: % Value Growth 2019-2024

Table 11 - Retail Offline Outlets by Channel: Units 2019-2024

Table 12 - Retail Offline Outlets by Channel: % Unit Growth 2019-2024

Table 13 - Sales in Retail E-Commerce by Product: Value 2019-2024

Table 14 - Sales in Retail E-Commerce by Product: % Value Growth 2019-2024

Table 15 - Grocery Retailers: Value Sales, Outlets and Selling Space 2019-2024

Table 16 - Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2019-2024

Table 17 - Sales in Grocery Retailers by Channel: Value 2019-2024

- Table 18 Sales in Grocery Retailers by Channel: % Value Growth 2019-2024
- Table 19 Grocery Retailers Outlets by Channel: Units 2019-2024
- Table 20 Grocery Retailers Outlets by Channel: % Unit Growth 2019-2024
- Table 21 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2019-2024
- Table 22 Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2019-2024
- Table 23 Sales in Non-Grocery Retailers by Channel: Value 2019-2024
- Table 24 Sales in Non-Grocery Retailers by Channel: % Value Growth 2019-2024
- Table 25 Non-Grocery Retailers Outlets by Channel: Units 2019-2024
- Table 26 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2019-2024
- Table 27 Retail GBO Company Shares: % Value 2020-2024
- Table 28 Retail GBN Brand Shares: % Value 2021-2024
- Table 29 Retail Offline GBO Company Shares: % Value 2020-2024
- Table 30 Retail Offline GBN Brand Shares: % Value 2021-2024
- Table 31 Retail Offline LBN Brand Shares: Outlets 2021-2024
- Table 32 Retail E-Commerce GBO Company Shares: % Value 2020-2024
- Table 33 Retail E-Commerce GBN Brand Shares: % Value 2021-2024
- Table 34 Grocery Retailers GBO Company Shares: % Value 2020-2024
- Table 35 Grocery Retailers GBN Brand Shares: % Value 2021-2024
- Table 36 Grocery Retailers LBN Brand Shares: Outlets 2021-2024
- Table 37 Non-Grocery Retailers GBO Company Shares: % Value 2020-2024
- Table 38 Non-Grocery Retailers GBN Brand Shares: % Value 2021-2024
- Table 39 Non-Grocery Retailers LBN Brand Shares: Outlets 2021-2024
- Table 40 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2024-2029
- Table 41 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2024-2029
- Table 42 Forecast Sales in Retail Offline by Channel: Value 2024-2029
- Table 43 Forecast Sales in Retail Offline by Channel: % Value Growth 2024-2029
- Table 44 Forecast Retail Offline Outlets by Channel: Units 2024-2029
- Table 45 Forecast Retail Offline Outlets by Channel: % Unit Growth 2024-2029
- Table 46 Forecast Sales in Retail E-Commerce by Product: Value 2024-2029
- Table 47 Forecast Sales in Retail E-Commerce by Product: % Value Growth 2024-2029
- Table 48 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2024-2029
- Table 49 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029
- Table 50 Forecast Sales in Grocery Retailers by Channel: Value 2024-2029
- Table 51 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2024-2029
- Table 52 Forecast Grocery Retailers Outlets by Channel: Units 2024-2029
- Table 53 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2024-2029
- Table 54 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2024-2029
- Table 55 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2024-2029
- Table 56 Forecast Sales in Non-Grocery Retailers by Channel: Value 2024-2029
- Table 57 Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2024-2029
- Table 58 Forecast Non-Grocery Retailers Outlets by Channel: Units 2024-2029
- Table 59 Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2024-2029

DISCLAIMER

SOURCES

Summary 2 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/vending-in-thailand/report.