

# Hot Drinks in Singapore

November 2024

**Table of Contents** 

# Hot Drinks in Singapore

#### **EXECUTIVE SUMMARY**

Hot drinks in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for hot drinks?

#### MARKET DATA

- Table 1 Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2019-2024
- Table 2 Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2019-2024
- Table 3 Retail Sales of Hot Drinks by Category: Volume 2019-2024
- Table 4 Retail Sales of Hot Drinks by Category: Value 2019-2024
- Table 5 Retail Sales of Hot Drinks by Category: % Volume Growth 2019-2024
- Table 6 Retail Sales of Hot Drinks by Category: % Value Growth 2019-2024
- Table 7 Foodservice Sales of Hot Drinks by Category: Volume 2019-2024
- Table 8 Foodservice Sales of Hot Drinks by Category: % Volume Growth 2019-2024
- Table 9 Total Sales of Hot Drinks by Category: Total Volume 2019-2024
- Table 10 Total Sales of Hot Drinks by Category: % Total Volume Growth 2019-2024
- Table 11 NBO Company Shares of Hot Drinks: % Retail Value 2020-2024
- Table 12 LBN Brand Shares of Hot Drinks: % Retail Value 2021-2024
- Table 13 Penetration of Private Label in Hot Drinks by Category: % Retail Value 2019-2024
- Table 14 Retail Distribution of Hot Drinks by Format: % Volume 2019-2024
- Table 15 Retail Distribution of Hot Drinks by Format and Category: % Volume 2024
- Table 16 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2024-2029
- Table 17 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2024-2029
- Table 18 Forecast Retail Sales of Hot Drinks by Category: Volume 2024-2029
- Table 19 Forecast Retail Sales of Hot Drinks by Category: Value 2024-2029
- Table 20 Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2024-2029
- Table 21 Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2024-2029
- Table 22 Forecast Foodservice Sales of Hot Drinks by Category: Volume 2024-2029
- Table 23 Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2024-2029
- Table 24 Forecast Total Sales of Hot Drinks by Category: Total Volume 2024-2029
- Table 25 Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2024-2029

# DISCLAIMER

# **SOURCES**

Summary 1 - Research Sources

# Coffee in Singapore

# KEY DATA FINDINGS

#### 2024 DEVELOPMENTS

Coffee sees shift towards more health-focused options

Growth in foodservice is being driven by expanding chained coffee shop landscape

Sustainability and ethical sourcing trends persist in 2024

# PROSPECTS AND OPPORTUNITIES

Fresh ground coffee pods set for strong growth

Speciality coffee is expected to gain momentum

Out-of-home coffee consumption is expected to thrive

#### CATEGORY DATA

- Table 26 Retail Sales of Coffee by Category: Volume 2019-2024
- Table 27 Retail Sales of Coffee by Category: Value 2019-2024
- Table 28 Retail Sales of Coffee by Category: % Volume Growth 2019-2024
- Table 29 Retail Sales of Coffee by Category: % Value Growth 2019-2024
- Table 30 Retail Sales of Fresh Ground Coffee Pods by Hard vs Soft: % Volume 2019-2024
- Table 31 NBO Company Shares of Coffee: % Retail Value 2020-2024
- Table 32 LBN Brand Shares of Coffee: % Retail Value 2021-2024
- Table 33 Forecast Retail Sales of Coffee by Category: Volume 2024-2029
- Table 34 Forecast Retail Sales of Coffee by Category: Value 2024-2029
- Table 35 Forecast Retail Sales of Coffee by Category: % Volume Growth 2024-2029
- Table 36 Forecast Retail Sales of Coffee by Category: % Value Growth 2024-2029

# Tea in Singapore

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Potential for on-trade volume sales and retail value growth of tea as retail volume stagnates in 2024.

Black tea remains dominant, but green and fruit/herbal teas gain momentum, alongside health and wellness trend

Leader Lipton faces growing competition from higher-end tea brands and RTD tea

# PROSPECTS AND OPPORTUNITIES

Premiumisation will drive growth in tea, with focus on affordable luxury segment

Tea will be increasingly viewed as meaningful gifting option

Polarisation in tea market: premium versus value-driven options

# **CATEGORY DATA**

- Table 37 Retail Sales of Tea by Category: Volume 2019-2024
- Table 38 Retail Sales of Tea by Category: Value 2019-2024
- Table 39 Retail Sales of Tea by Category: % Volume Growth 2019-2024
- Table 40 Retail Sales of Tea by Category: % Value Growth 2019-2024
- Table 41 NBO Company Shares of Tea: % Retail Value 2020-2024
- Table 42 LBN Brand Shares of Tea: % Retail Value 2021-2024
- Table 43 Forecast Retail Sales of Tea by Category: Volume 2024-2029
- Table 44 Forecast Retail Sales of Tea by Category: Value 2024-2029
- Table 45 Forecast Retail Sales of Tea by Category: % Volume Growth 2024-2029
- Table 46 Forecast Retail Sales of Tea by Category: % Value Growth 2024-2029

# Other Hot Drinks in Singapore

# **KEY DATA FINDINGS**

# 2024 DEVELOPMENTS

Health concerns and rise of alternative beverages lead to decline in retail demand, but foodservice sales continue to thrive Rising cocoa and sugar prices impact production costs

Leading brands target impulse consumption through RTD offerings

## PROSPECTS AND OPPORTUNITIES

Flat performance for other hot drinks as market shifts focus to adult consumers Health and wellness trends and limited innovation will impact chocolate-based drinks

Consolidation will continue to define the market

#### **CATEGORY DATA**

- Table 47 Retail Sales of Other Hot Drinks by Category: Volume 2019-2024
- Table 48 Retail Sales of Other Hot Drinks by Category: Value 2019-2024
- Table 49 Retail Sales of Other Hot Drinks by Category: % Volume Growth 2019-2024
- Table 50 Retail Sales of Other Hot Drinks by Category: % Value Growth 2019-2024
- Table 51 NBO Company Shares of Other Hot Drinks: % Retail Value 2020-2024
- Table 52 LBN Brand Shares of Other Hot Drinks: % Retail Value 2021-2024
- Table 53 Forecast Retail Sales of Other Hot Drinks by Category: Volume 2024-2029
- Table 54 Forecast Retail Sales of Other Hot Drinks by Category: Value 2024-2029
- Table 55 Forecast Retail Sales of Other Hot Drinks by Category: % Volume Growth 2024-2029
- Table 56 Forecast Retail Sales of Other Hot Drinks by Category: % Value Growth 2024-2029

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer
  trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with
  country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/hot-drinks-in-singapore/report.