

# Carbonates in Lithuania

January 2025

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## Carbonates in Lithuania - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Low-level off-trade volume sales as health trends challenge growth for carbonates Reduced sugar products and new flavours boost off-trade volume sales for carbonates Regular lemon/lime flavours see sales rise, while regular orange carbonates decline

#### PROSPECTS AND OPPORTUNITIES

Retail volume sales are set to stagnate while players focus on reduced sugar options

Competition from alternative soft drinks grows as consumers will reach for drinks with added-benefits

Mineral water brands will aim to find space in the premium carbonate market

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