

# Beer in Kenya

June 2025

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# Beer in Kenya - Category analysis

# **KEY DATA FINDINGS**

# 2024 DEVELOPMENTS

Ecnomy brands register significant volume growth EABL loses volume share, as competition heats up On-trade still dominates

# PROSPECTS AND OPPORTUNITIES

Locally inspired beers to continue gaining momentum Growing middle-class drives demand for premium and craft beers. Innovation to continue shaping the beer landscape

#### CATEGORY BACKGROUND

Lager price band methodology

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# Alcoholic Drinks in Kenya - Industry Overview

# EXECUTIVE SUMMARY

Alcoholic drinks in 2024: The big picture 2024 key trends Competitive landscape Retail developments On-trade vs off-trade split What next for alcoholic drinks?

#### MARKET BACKGROUND

Legislation Legal purchasing age and legal drinking age. Drink driving Advertising Smoking ban Opening hours On-trade establishments

#### TAXATION AND DUTY LEVIES

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Contraband/parallel trade Duty free Cross-border/private imports

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