

# Beer in Japan

June 2025

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#### 2024 DEVELOPMENTS

Continued decline due to the poor performance of economy lager

Asahi leads beer, while Sapporo gains share

Supermarkets remains the leading distribution channel in 2024

## PROSPECTS AND OPPORTUNITIES

Total volume sales of beer expected to decline, although non-alcoholic beer will perform well

Players focus on experiences

Increasing sustainable innovation

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On-trade vs off-trade split

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Legal purchasing age and legal drinking age

Drink-driving

Advertising

Smoking ban

Opening hours

On-trade establishments

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