

# Beer in India

October 2024

Table of Contents

#### Beer in India - Category analysis

#### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Beer witnesses a slowdown, following two years of exceptional growth Heineken leads the oligopoly in beer in India A challenging macroeconomic environment and the associated rising cost of living hinder the growth of smaller players in craft beer

#### PROSPECTS AND OPPORTUNITIES

Lack of differentiation in taxation between low ABV and high ABV categories, coupled with the inability to set prices, restricts the growth of beer Premiumisation will remain a strategic priority for companies throughout the forecast period Retail e-commerce remains underdeveloped and has scope for expansion

#### CATEGORY BACKGROUND

Lager price band methodology Summary 1 - Lager by Price Band 2023 Table 1 - Number of Breweries 2019-2023

#### CATEGORY DATA

Table 2 - Sales of Beer by Category: Total Volume 2018-2023 Table 3 - Sales of Beer by Category: Total Value 2018-2023 Table 4 - Sales of Beer by Category: % Total Volume Growth 2018-2023 Table 5 - Sales of Beer by Category: % Total Value Growth 2018-2023 Table 6 - Sales of Beer by Off-trade vs On-trade: Volume 2018-2023 Table 7 - Sales of Beer by Off-trade vs On-trade: Value 2018-2023 Table 8 - Sales of Beer by Off-trade vs On-trade: % Volume Growth 2018-2023 Table 9 - Sales of Beer by Off-trade vs On-trade: % Value Growth 2018-2023 Table 10 - Sales of Beer by Craft vs Standard 2018-2023 Table 11 - GBO Company Shares of Beer: % Total Volume 2019-2023 Table 12 - NBO Company Shares of Beer: % Total Volume 2019-2023 Table 13 - LBN Brand Shares of Beer: % Total Volume 2020-2023 Table 14 - Forecast Sales of Beer by Category: Total Volume 2023-2028 Table 15 - Forecast Sales of Beer by Category: Total Value 2023-2028 Table 16 - Forecast Sales of Beer by Category: % Total Volume Growth 2023-2028 Table 17 - Forecast Sales of Beer by Category: % Total Value Growth 2023-2028

#### Alcoholic Drinks in India - Industry Overview

#### EXECUTIVE SUMMARY

Alcoholic drinks in 2023: The big picture 2023 key trends Competitive landscape Retailing developments On-trade vs off-trade split What next for alcoholic drinks?

#### MARKET BACKGROUND

Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban Opening hours On-trade establishments

Table 18 - Number of On-trade Establishments by Type 2017-2023

# TAXATION AND DUTY LEVIES

Summary 2 - Taxation and Duty Levies on Alcoholic Drinks 2023

# OPERATING ENVIRONMENT

Contraband/parallel trade Duty free Cross-border/private imports

# KEY NEW PRODUCT LAUNCHES

Outlook

# MARKET INDICATORS

Table 19 - Retail Consumer Expenditure on Alcoholic Drinks 2018-2023

# MARKET DATA

Table 20 - Sales of Alcoholic Drinks by Category: Total Volume 2018-2023
Table 21 - Sales of Alcoholic Drinks by Category: Total Value 2018-2023
Table 22 - Sales of Alcoholic Drinks by Category: % Total Volume Growth 2018-2023
Table 23 - Sales of Alcoholic Drinks by Category: % Total Value Growth 2018-2023
Table 24 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Volume 2023
Table 25 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2023
Table 26 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2023
Table 27 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2023
Table 28 - GBO Company Shares of Alcoholic Drinks by Format: % Total Volume 2019-2023
Table 30 - Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2023
Table 31 - Forecast Sales of Alcoholic Drinks by Category: Total Volume 2023-2028
Table 32 - Forecast Sales of Alcoholic Drinks by Category: % Total Volume 2023-2028
Table 33 - Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2023-2028
Table 34 - Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2023-2028

# DISCLAIMER

### SOURCES

Summary 3 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/beer-in-india/report.