

Carbonates in Thailand

November 2024

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Carbonates in Thailand - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Implications of fourth phase of sugar tax for market competition in carbonates WHO warning on non-sugar sweeteners poses new challenges for carbonates Carbonates category continually boosted by rebranding and celebrity endorsements

PROSPECTS AND OPPORTUNITIES

Cola brands innovate with new flavours and no sugar options to revitalise market Lemonade/lime to expand as brands shift focus from vitamin C to no sugar options Smaller cans for higher margins while promoting standard sizes to maintain sales

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