

Spirits in New Zealand

June 2025

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Spirits in New Zealand - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Economic pressures drive down volume sales Strong players drive spirits Regulatory constraints see food/drink/tobacco specialists dominate distribution

PROSPECTS AND OPPORTUNITIES

Volume sales are set to rebound, but a full recovery is unlikely in the forecast period Economic recovery offers opportunities for the emerging local whisky offer Incorporating local culture into local products

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Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology Summary 1 - Benchmark Brands 2024

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Alcoholic Drinks in New Zealand - Industry Overview

EXECUTIVE SUMMARY

Alcoholic drinks in 2024: The big picture 2024 key trends Competitive landscape Retail developments On-trade vs off-trade split What next for alcoholic drinks?

MARKET BACKGROUND

Legislation Legal purchasing age and legal drinking age Drink driving Advertising Smoking ban Opening hours On-trade establishments

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