

# **Traditional Toys and Games in France**

July 2025

Table of Contents

# Traditional Toys and Games in France - Category analysis

# **KEY DATA INSIGHTS**

#### 2024 DEVELOPMENTS

Overall stagnation, but construction sees dynamism Chart 1 - Key Trends 2024

### INDUSTRY PERFORMANCE

LEGO Group's innovation and licensing boost growth for construction Lego leverages the kidult trend with successful architecture and botanical sets Chart 2 - Lego Expands its Botanicals Range with Orchidée Pokémon drives growth in collectible card games, and One Piece is launched in France JouéClub and others adapt to the falling birth rate, focusing on a wider offering Chart 3 - JouéClub Broadens its Offering to Become a One-Stop-Shop

#### WHAT'S NEXT?

Games and puzzles to see modest expansion and continue to lead traditional toys and games Falling birth rate and other factors set to reshape traditional toys and games Addressing different consumer groups will be important, driving the kidult trend Chart 4 - Analyst Insight

# COMPETITIVE LANDSCAPE

LEGO thrives, while Mattel and Hasbro struggle Buki France expands its product range; Le Jouet Simple expands distribution McLaren model vehicles engage consumers, while Lego and Mega Bloks compete

#### CHANNELS

Despite share decline, traditional toys and games stores remain popular Retail e-commerce sees dynamism, but may be plateauing Jouet Prix Bas offers lower prices during the Christmas season

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# Toys and Games in France - Industry Overview

#### EXECUTIVE SUMMARY

Cautious consumer spending and a falling birth rate lead to a difficult year for toys and games

#### **KEY DATA INSIGHTS**

Chart 5 - Key Trends 2024

#### INDUSTRY PERFORMANCE

Toys and games faces decline, driven by video games Lego profits from the kidult trend, with innovative products like Notre-Dame de Paris Chart 6 - New Lego Notre-Dame de Paris Set Appeals to Kidults One Piece collectible cards aim to replicate Pokémon's success Chart 7 - Asmodee Launches One Piece Trading Cards in France Familiar video games software titles continue to lead, but there may be opportunities for smaller publishers

# WHAT'S NEXT?

Video games set to drive growth in toys and games Challenges will remain in terms of inflation and the falling birth rate Collectibles, kidults, and new launches set to shape toys and games in the future Innovation will be crucial for growth in toys and games

# COMPETITIVE LANDSCAPE

LEGO Group drives growth, although players in video games maintain their lead Buki expands its product range; Monopoly Go! sees success Chart 8 - Monopoly Go! Mobile Game Reimagines the Classic Board Game In 2025, new launches and stronger competition set to affect toys and games

## CHANNELS

Retail e-commerce dominates, but may be plateauing Chart 9 - Analyst Insight Offline retailers benefit from offering advice, although grocery retailers struggle Jouet Prix Bas attracts price-conscious parents with temporary store concept Retailers adapt their strategy amidst falling birth rate

#### ECONOMIC CONTEXT

Chart 10 - Real GDP Growth and Inflation 2019-2029 Chart 11 - PEST Analysis in France 2024

#### CONSUMER CONTEXT

Chart 12 - Key Insights on Consumers in France 2024 Chart 13 - Consumer Landscape in France 2024

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# SOURCES

Summary 1 - Research Sources

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