

# Consumer Electronics in the Netherlands

July 2024

**Table of Contents** 

### Consumer Electronics in the Netherlands

### **EXECUTIVE SUMMARY**

Consumer electronics in 2024: The big picture

2024 key trends

Competitive landscape

Retailing developments

What next for consumer electronics?

### MARKET DATA

- Table 1 Sales of Consumer Electronics by Category: Volume 2019-2024
- Table 2 Sales of Consumer Electronics by Category: Value 2019-2024
- Table 3 Sales of Consumer Electronics by Category: % Volume Growth 2019-2024
- Table 4 Sales of Consumer Electronics by Category: % Value Growth 2019-2024
- Table 5 NBO Company Shares of Consumer Electronics: % Volume 2020-2024
- Table 6 LBN Brand Shares of Consumer Electronics: % Volume 2021-2024
- Table 7 Distribution of Consumer Electronics by Channel: % Volume 2019-2024
- Table 8 Forecast Sales of Consumer Electronics by Category: Volume 2024-2029
- Table 9 Forecast Sales of Consumer Electronics by Category: Value 2024-2029
- Table 10 Forecast Sales of Consumer Electronics by Category: % Volume Growth 2024-2029
- Table 11 Forecast Sales of Consumer Electronics by Category: % Value Growth 2024-2029

### DISCLAIMER

### **SOURCES**

Summary 1 - Research Sources

# Computers and Peripherals in the Netherlands

### **KEY DATA FINDINGS**

### 2024 DEVELOPMENTS

Laptops fare best

Price increases abating

Monitors showing signs of recovery – driven by range of factors

### PROSPECTS AND OPPORTUNITIES

Muted performance over forecast period

High performance tablets likely to drive value growth

Al likely to drive sales of higher performance computers

### **CATEGORY DATA**

- Table 12 Sales of Computers and Peripherals by Category: Volume 2019-2024
- Table 13 Sales of Computers and Peripherals by Category: Value 2019-2024
- Table 14 Sales of Computers and Peripherals by Category: % Volume Growth 2019-2024
- Table 15 Sales of Computers and Peripherals by Category: % Value Growth 2019-2024
- Table 16 Sales of Computers by Category: Business Volume 2019-2024
- Table 17 Sales of Computers by Category: Business Value MSP 2019-2024
- Table 18 Sales of Computers by Category: Business Volume Growth 2019-2024
- Table 19 Sales of Computers by Category: Business Value MSP Growth 2019-2024
- Table 20 NBO Company Shares of Computers and Peripherals: % Volume 2020-2024
- Table 21 LBN Brand Shares of Computers and Peripherals: % Volume 2021-2024
- Table 22 Distribution of Computers and Peripherals by Channel: % Volume 2019-2024
- Table 23 Forecast Sales of Computers and Peripherals by Category: Volume 2024-2029

- Table 24 Forecast Sales of Computers and Peripherals by Category: Value 2024-2029
- Table 25 Forecast Sales of Computers and Peripherals by Category: % Volume Growth 2024-2029
- Table 26 Forecast Sales of Computers and Peripherals by Category: % Value Growth 2024-2029
- Table 27 Forecast Sales of Computers by Category: Business Volume 2024-2029
- Table 28 Forecast Sales of Computers by Category: Business Value MSP 2024-2029
- Table 29 Forecast Sales of Computers by Category: Business Volume Growth 2024-2029
- Table 30 Forecast Sales of Computers by Category: Business Value MSP Growth 2024-2029

# In-Car Entertainment in the Netherlands

### **KEY DATA FINDINGS**

# 2024 DEVELOPMENTS

Further volume decline in 2024

Lack of innovation drives down growth

Players pull out and shift focus to other electronics

# PROSPECTS AND OPPORTUNITIES

Further volume decline expected

Focus on other transport options further drives down volume sales

Smartphones continue to threaten

# **CATEGORY DATA**

- Table 31 Sales of In-Car Entertainment by Category: Volume 2019-2024
- Table 32 Sales of In-Car Entertainment by Category: Value 2019-2024
- Table 33 Sales of In-Car Entertainment by Category: % Volume Growth 2019-2024
- Table 34 Sales of In-Car Entertainment by Category: % Value Growth 2019-2024
- Table 35 NBO Company Shares of In-Car Entertainment: % Volume 2020-2024
- Table 36 LBN Brand Shares of In-Car Entertainment: % Volume 2021-2024
- Table 37 Distribution of In-Car Entertainment by Channel: % Volume 2019-2024
- Table 38 Forecast Sales of In-Car Entertainment by Category: Volume 2024-2029
- Table 39 Forecast Sales of In-Car Entertainment by Category: Value 2024-2029
- Table 40 Forecast Sales of In-Car Entertainment by Category: % Volume Growth 2024-2029
- Table 41 Forecast Sales of In-Car Entertainment by Category: % Value Growth 2024-2029

### Home Audio and Cinema in the Netherlands

# **KEY DATA FINDINGS**

# 2024 DEVELOPMENTS

Volume growth continues downward trend

Growth in interest in refurbished and second-hand offerings dampen growth

Physical retail winning back volume share

### PROSPECTS AND OPPORTUNITIES

Further decline over forecast period

Only growth area to be high-end audio

Focus on premiumisation to continue

# **CATEGORY DATA**

- Table 42 Sales of Home Audio and Cinema by Category: Volume 2019-2024
- Table 43 Sales of Home Audio and Cinema by Category: Value 2019-2024
- Table 44 Sales of Home Audio and Cinema by Category: % Volume Growth 2019-2024
- Table 45 Sales of Home Audio and Cinema by Category: % Value Growth 2019-2024

- Table 46 NBO Company Shares of Home Audio and Cinema: % Volume 2020-2024
- Table 47 LBN Brand Shares of Home Audio and Cinema: % Volume 2021-2024
- Table 48 Distribution of Home Audio and Cinema by Channel: % Volume 2020-2024
- Table 49 Forecast Sales of Home Audio and Cinema by Category: Volume 2024-2029
- Table 50 Forecast Sales of Home Audio and Cinema by Category: Value 2024-2029
- Table 51 Forecast Sales of Home Audio and Cinema by Category: % Volume Growth 2024-2029
- Table 52 Forecast Sales of Home Audio and Cinema by Category: % Value Growth 2024-2029

### Home Video in the Netherlands

### **KEY DATA FINDINGS**

## 2024 DEVELOPMENTS

Dramatic growth for OLED TVs

LG continues to lead in TVs, thanks to strength in OLEDs

Refurbished TVs remain niche

# PROSPECTS AND OPPORTUNITIES

Volume growth recovers

Household demographics boost growth

Threats to growth remain

# **CATEGORY DATA**

- Table 53 Sales of Home Video by Category: Volume 2019-2024
- Table 54 Sales of Home Video by Category: Value 2019-2024
- Table 55 Sales of Home Video by Category: % Volume Growth 2019-2024
- Table 56 Sales of Home Video by Category: % Value Growth 2019-2024
- Table 57 Sales of LCD TVs by Network Connectivity: % Retail Volume 2019-2024
- Table 58 NBO Company Shares of Home Video: % Volume 2020-2024
- Table 59 LBN Brand Shares of Home Video: % Volume 2021-2024
- Table 60 Distribution of Home Video by Channel: % Volume 2019-2024
- Table 61 Forecast Sales of Home Video by Category: Volume 2024-2029
- Table 62 Forecast Sales of Home Video by Category: Value 2024-2029
- Table 63 Forecast Sales of Home Video by Category: % Volume Growth 2024-2029
- Table 64 Forecast Sales of Home Video by Category: % Value Growth 2024-2029
- Table 65 Forecast Sales of LCD TVs by Network Connectivity: % Retail Volume 2024-2029

# Headphones in the Netherlands

# KEY DATA FINDINGS

# 2024 DEVELOPMENTS

Moderate volume growth, driven by TWS earbuds

Sustainability gains prominence

Premiumisation drives value growth

# PROSPECTS AND OPPORTUNITIES

Moderate growth, as boom is over

Value growth likely to be affected by slowdown in price increases

Performance of smartphones influences that of headphones

### **CATEGORY DATA**

Table 66 - Sales of Headphones by Category: Volume 2019-2024

Table 67 - Sales of Headphones by Category: Value 2019-2024

- Table 68 Sales of Headphones by Category: % Volume Growth 2019-2024
- Table 69 Sales of Headphones by Category: % Value Growth 2019-2024
- Table 70 NBO Company Shares of Headphones: % Volume 2020-2024
- Table 71 LBN Brand Shares of Headphones: % Volume 2021-2024
- Table 72 Distribution of Headphones by Channel: % Volume 2019-2024
- Table 73 Forecast Sales of Headphones by Category: Volume 2024-2029
- Table 74 Forecast Sales of Headphones by Category: Value 2024-2029
- Table 75 Forecast Sales of Headphones by Category: % Volume Growth 2024-2029
- Table 76 Forecast Sales of Headphones by Category: % Value Growth 2024-2029

# Imaging Devices in the Netherlands

#### KEY DATA FINDINGS

### 2024 DEVELOPMENTS

Double-digit volume decline in 2024 Mix of convenience and quality drives growth Unit prices increase

#### PROSPECTS AND OPPORTUNITIES

Further decline over forecast period

Manufacturers focus on professional and semi-professional offerings

Demand for refurbished models grow

### **CATEGORY DATA**

- Table 77 Sales of Imaging Devices by Category: Volume 2019-2024
- Table 78 Sales of Imaging Devices by Category: Value 2019-2024
- Table 79 Sales of Imaging Devices by Category: % Volume Growth 2019-2024
- Table 80 Sales of Imaging Devices by Category: % Value Growth 2019-2024
- Table 81 NBO Company Shares of Imaging Devices: % Volume 2020-2024
- Table 82 LBN Brand Shares of Imaging Devices: % Volume 2021-2024
- Table 83 Distribution of Imaging Devices by Channel: % Volume 2019-2024
- Table 84 Forecast Sales of Imaging Devices by Category: Volume 2024-2029
- Table 85 Forecast Sales of Imaging Devices by Category: Value 2024-2029
- Table 86 Forecast Sales of Imaging Devices by Category: % Volume Growth 2024-2029
- Table 87 Forecast Sales of Imaging Devices by Category: % Value Growth 2024-2029

# Mobile Phones in the Netherlands

# KEY DATA FINDINGS

# 2024 DEVELOPMENTS

New features launched, but struggle to drive growth Price increases limited in 2024

Apple holds on to top spot

# PROSPECTS AND OPPORTUNITIES

New form factors likely to drive growth

Smartphone unit price driven by demand for more processing power

More focus on sustainability/repairability

# CATEGORY DATA

Table 88 - Sales of Mobile Phones by Category: Volume 2019-2024

Table 89 - Sales of Mobile Phones by Category: Value 2019-2024

- Table 90 Sales of Mobile Phones by Category: % Volume Growth 2019-2024
- Table 91 Sales of Mobile Phones by Category: % Value Growth 2019-2024
- Table 92 Sales of Smartphones by Screen Size: % Retail Volume 2021-2024
- Table 93 NBO Company Shares of Mobile Phones: % Volume 2020-2024
- Table 94 LBN Brand Shares of Mobile Phones: % Volume 2021-2024
- Table 95 Distribution of Mobile Phones by Channel: % Volume 2019-2024
- Table 96 Forecast Sales of Mobile Phones by Category: Volume 2024-2029
- Table 97 Forecast Sales of Mobile Phones by Category: Value 2024-2029
- Table 98 Forecast Sales of Mobile Phones by Category: % Volume Growth 2024-2029
- Table 99 Forecast Sales of Mobile Phones by Category: % Value Growth 2024-2029
- Table 100 Forecast Sales of Smartphones by Screen Size: % Retail Volume 2024-2029

# Portable Players in the Netherlands

### **KEY DATA FINDINGS**

# 2024 DEVELOPMENTS

Wireless speakers see further volume growth

New product launches drive growth in wireless Bluetooth speakers

E-readers face competition from other ways of reading

### PROSPECTS AND OPPORTUNITIES

Increasing integration of wireless speakers with Al and smart home technology

E-readers sees further innovation

Brick-and mortar winning back value share

### **CATEGORY DATA**

- Table 101 Sales of Portable Players by Category: Volume 2019-2024
- Table 102 Sales of Portable Players by Category: Value 2019-2024
- Table 103 Sales of Portable Players by Category: % Volume Growth 2019-2024
- Table 104 Sales of Portable Players by Category: % Value Growth 2019-2024
- Table 105 NBO Company Shares of Portable Players: % Volume 2020-2024
- Table 106 LBN Brand Shares of Portable Players: % Volume 2021-2024
- Table 107 Distribution of Portable Players by Channel: % Volume 2019-2024
- Table 108 Forecast Sales of Portable Players by Category: Volume 2024-2029
- Table 109 Forecast Sales of Portable Players by Category: Value 2024-2029
- Table 110 Forecast Sales of Portable Players by Category: % Volume Growth 2024-2029
- Table 111 Forecast Sales of Portable Players by Category: % Value Growth 2024-2029

### Wearable Electronics in the Netherlands

### **KEY DATA FINDINGS**

### 2024 DEVELOPMENTS

Wearable electronics driven by smart wearables

Apple knocks Fitbit off top spot

Brick-and-mortar outlets winning back volume share

# PROSPECTS AND OPPORTUNITIES

Rosey outlook over forecast period

Innovation in terms of form factor

Further consolidation expected, with possible innovation role for smaller companies

# **CATEGORY DATA**

- Table 112 Sales of Wearable Electronics by Category: Volume 2019-2024
- Table 113 Sales of Wearable Electronics by Category: Value 2019-2024
- Table 114 Sales of Wearable Electronics by Category: % Volume Growth 2019-2024
- Table 115 Sales of Wearable Electronics by Category: % Value Growth 2019-2024
- Table 116 NBO Company Shares of Wearable Electronics: % Volume 2020-2024
- Table 117 LBN Brand Shares of Wearable Electronics: % Volume 2021-2024
- Table 118 Distribution of Wearable Electronics by Channel: % Volume 2019-2024
- Table 119 Forecast Sales of Wearable Electronics by Category: Volume 2024-2029
- Table 120 Forecast Sales of Wearable Electronics by Category: Value 2024-2029
- Table 121 Forecast Sales of Wearable Electronics by Category: % Volume Growth 2024-2029
- Table 122 Forecast Sales of Wearable Electronics by Category: % Value Growth 2024-2029

# **About Euromonitor International**

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer
  trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with
  country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/consumer-electronics-in-the-netherlands/report.