

# Appliances and Electronics Specialists in the United Arab Emirates

April 2025

# Appliances and Electronics Specialists in the United Arab Emirates - Category analysis

# **KEY DATA FINDINGS**

### 2024 DEVELOPMENTS

Appliances and electronics specialists benefits from favourable operating conditions

Sharaf DG strengthens lead despite intensified competition

Competition intensifies among smaller players

# PROSPECTS AND OPPORTUNITIES

Channel predicted to benefit from stable environment

Diversified offerings in smart and sustainable appliances likely to emerge

Local expansion in manufacturing could strengthen value chain

### CHANNEL DATA

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# Retail in the United Arab Emirates - Industry Overview

# **EXECUTIVE SUMMARY**

Retail in 2024: The big picture

Higher polarisation with premiumisation rising while consumers remain under pressure

More strategic partnerships form as competition intensifies

What next for retail?

### OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Dubai Shopping Festival ("DSF")

Dubai Summer Surprises ("DSS")

Back to School

Super Sales

White Friday

### MARKET DATA

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### **SOURCES**

Summary 2 - Research Sources

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