

# Concentrates in the US

January 2025

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# Concentrates in the US - Category analysis

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#### 2024 DEVELOPMENTS

A cost-effective and functional beverage solution

New brands bring innovation and growth

Concentrates attracts attention due to their emphasis on price, convenience, and margins

### PROSPECTS AND OPPORTUNITIES

New players will continue to drive growth for concentrates

Flavour and functionality likely to accelerate moving forward

Affordability and sustainability will be key to continuing to develop the category

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Major foodservice operator to start phasing out fountain sales

## **DISCLAIMER**

### **SOURCES**

Summary 2 - Research Sources

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