

Oral Care in Indonesia

May 2025

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Oral Care in Indonesia - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Toothpaste remains the largest category, as it is seen as essential for daily hygiene Unilever maintains its lead, but loses share due to a switch to alternative brands Although small local grocers leads, it loses share to other distribution channels

PROSPECTS AND OPPORTUNITIES

The move towards whitening/brightening products is set to continue Education will be key to drive growth in oral care in the forecast period Oral care innovations which do more than maintain hygiene will be crucial

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