



Euromonitor
International

NRT Smoking Cessation Aids in Germany

November 2024

Table of Contents

KEY DATA FINDINGS

2024 DEVELOPMENTS

- Sales supported by wellness and self-improvement trends
- Lozenges format attracts consumers seeking convenience and discretion
- Competitive landscape remains dominated by several major players

PROSPECTS AND OPPORTUNITIES

- Possible investments in new products in attempt to drive up demand
- Competition from e-cigarettes and heated tobacco products
- Retail e-commerce will continue to gain ground

CATEGORY INDICATORS

Table 1 - Number of Smokers by Gender 2019-2024

CATEGORY DATA

- Table 2 - Sales of NRT Smoking Cessation Aids by Category: Value 2019-2024
- Table 3 - Sales of NRT Smoking Cessation Aids by Category: % Value Growth 2019-2024
- Table 4 - NBO Company Shares of NRT Smoking Cessation Aids: % Value 2020-2024
- Table 5 - LBN Brand Shares of NRT Smoking Cessation Aids: % Value 2021-2024
- Table 6 - Forecast Sales of NRT Smoking Cessation Aids by Category: Value 2024-2029
- Table 7 - Forecast Sales of NRT Smoking Cessation Aids by Category: % Value Growth 2024-2029

Consumer Health in Germany - Industry Overview

EXECUTIVE SUMMARY

- Consumer health in 2024: The big picture
- 2024 key trends
- Competitive landscape
- Retailing developments
- What next for consumer health?

MARKET INDICATORS

- Table 8 - Consumer Expenditure on Health Goods and Medical Services: Value 2019-2024
- Table 9 - Life Expectancy at Birth 2019-2024

MARKET DATA

- Table 10 - Sales of Consumer Health by Category: Value 2019-2024
- Table 11 - Sales of Consumer Health by Category: % Value Growth 2019-2024
- Table 12 - NBO Company Shares of Consumer Health: % Value 2020-2024
- Table 13 - LBN Brand Shares of Consumer Health: % Value 2021-2024
- Table 14 - Penetration of Private Label in Consumer Health by Category: % Value 2019-2024
- Table 15 - Distribution of Consumer Health by Format: % Value 2019-2024
- Table 16 - Distribution of Consumer Health by Format and Category: % Value 2024
- Table 17 - Forecast Sales of Consumer Health by Category: Value 2024-2029
- Table 18 - Forecast Sales of Consumer Health by Category: % Value Growth 2024-2029

APPENDIX

- OTC registration and classification
- Vitamins and dietary supplements registration and classification
- Self-medication/self-care and preventative medicine
- Switches

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/nrt-smoking-cessation-aids-in-germany/report.