

# Writing Instruments in Ukraine

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## Writing Instruments in Ukraine - Category analysis

## **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Price sensitivity and downtrading impact sales of writing instruments in 2024

Unessential products, such as mechanical pencils, record a decline as consumers focus on necessities

Distributors source writing instruments from local manufacturers, boosting sales

## PROSPECTS AND OPPORTUNITIES

Demographic challenges, including low birth rates, are expected to challenge sales of writing instruments

Consumers are set to prioritise basic writing instruments, as affordability remains key

Luxury writing instruments are expected to remain niche, as expensive brands are viewed unessential

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