

Writing Instruments in Canada

January 2025

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Writing Instruments in Canada - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Retail volume and value decline for writing instruments as consumers spend more cautiously. The top three players maintain dominance with strong consumer recognition.

An ongoing shift to digital devices challenges sales of writing instruments.

PROSPECTS AND OPPORTUNITIES

Flat rate volume growth is expected while back-to-school remains a key sales driver

The low birth rate and ageing population will limit growth opportunities

Retail e-commerce and omnichannel strategies will see continued investment from retailers

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