

Home Improvement in Japan

June 2025

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Home Improvement in Japan - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Sales decline due to high interest rates, inflation, and changes in consumer behavior Toto on the right path while Fiskars comes to the fore with appealing hand tools Home products specialists focus on offering improved shopping experiences as competition from e-commerce grows

PROSPECTS AND OPPORTUNITIES

Sales of other home improvement set to benefit from focus on smart home products Sustainability concerns expected to drive sales of home improvement in Japan Rising demand for multifunctional designs, eco-friendly materials, and e-commerce

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DISCLAIMER

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