

Spirits in Bolivia

June 2025

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Spirits in Bolivia - Category analysis

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2024 DEVELOPMENTS

Price increases prompt shift towards more affordable alcoholic drinks

D&M Bolivia strengthens its lead, driven by Fernet-Branca brand

Distribution channels expand amid e-commerce growth and reduction in contraband

PROSPECTS AND OPPORTUNITIES

Spirits sales set to grow, driven by traditional favourites and reduced contraband

Illegal trade will continue to undermine legitimate premium spirits sales

Local players will drive innovation

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Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology

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