

Cigarettes in Colombia

June 2025

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Cigarettes in Colombia - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Changing consumer habits dampen cigarette sales in 2024

British American Tobacco Colombia strenghtens its position

Small grocers lose relevance, while discounters attract consumers

PROSPECTS AND OPPORTUNITIES

Alternatives to cigarettes will continue to erode sales

Regulation changes could significantly impact demand

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