

Cafés/Bars in Malaysia

March 2025

Table of Contents

Cafés/Bars in Malaysia - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

ZUS Coffee proves major success story Growing preference towards cafés offering local cuisine Players target Malaysians with value-for-money offerings to counter rising living costs

PROSPECTS AND OPPORTUNITIES

Specialist coffee and tea shops will benefit from growing coffee drinking culture Drive-through concept expected to gain traction Digital ordering will continue to boost growth, alongside loyalty schemes

CATEGORY DATA

Table 1 - Cafés/Bars by Category: Units/Outlets 2019-2024
Table 2 - Sales in Cafés/Bars by Category: Number of Transactions 2019-2024
Table 3 - Sales in Cafés/Bars by Category: Foodservice Value 2019-2024
Table 4 - Cafés/Bars by Category: % Units/Outlets Growth 2019-2024
Table 5 - Sales in Cafés/Bars by Category: % Transaction Growth 2019-2024
Table 6 - Sales in Cafés/Bars by Category: % Foodservice Value Growth 2019-2024
Table 7 - GBO Company Shares in Chained Cafés/Bars: % Foodservice Value 2020-2024
Table 8 - GBN Brand Shares in Chained Cafés/Bars: % Foodservice Value 2021-2024
Table 9 - Forecast Cafés/Bars by Category: Units/Outlets 2024-2029
Table 10 - Forecast Sales in Cafés/Bars by Category: Number of Transactions 2024-2029
Table 11 - Forecast Sales in Cafés/Bars by Category: % Units/Outlets Growth 2024-2029
Table 12 - Forecast Cafés/Bars by Category: % Units/Outlets Growth 2024-2029
Table 13 - Forecast Sales in Cafés/Bars by Category: % Units/Outlets Growth 2024-2029
Table 14 - Forecast Sales in Cafés/Bars by Category: % Foodservice Value Growth 2024-2029

Consumer Foodservice in Malaysia - Industry Overview

EXECUTIVE SUMMARY

Conflict from Israel-Hamas War impact the performance of consumer foodservice in Malaysia in general 2024 key trends Competitive landscape Independent foodservice developments What next for consumer foodservice?

MARKET DATA

Table 15 - Units, Transactions and Value Sales in Consumer Foodservice 2019-2024
Table 16 - Units, Transactions and Value Sales in Consumer Foodservice: % Growth 2019-2024
Table 17 - Consumer Foodservice by Independent vs Chained by Type: Units/Outlets 2024
Table 18 - Consumer Foodservice by Independent vs Chained: % Foodservice Value 2019-2024
Table 19 - Sales in Consumer Foodservice by Food vs Drink Split: % Foodservice Value 2019-2024
Table 20 - Sales in Consumer Foodservice by Food vs Drink Split by Type: % Foodservice Value 2024
Table 21 - Sales in Consumer Foodservice by Location: % Foodservice Value 2019-2024
Table 22 - Sales in Consumer Foodservice by Fulfillment: % Foodservice Value 2019-2024
Table 23 - GBO Company Shares in Chained Consumer Foodservice: % Foodservice Value 2021-2024
Table 24 - GBN Brand Shares in Chained Consumer Foodservice: % Foodservice Value 2021-2024
Table 25 - GBN Brand Shares in Chained Consumer Foodservice: Units/Outlets 2024
Table 26 - Forecast Units, Transactions and Value Sales in Consumer Foodservice 2024-2029
Table 27 - Forecast Units, Transactions and Value Sales in Consumer Foodservice: % Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/cafes-bars-in-malaysia/report.