

# Traditional Toys and Games in Italy

June 2025

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## **KEY DATA FINDINGS**

## 2024 DEVELOPMENTS

Growth in construction and puzzles and games driven by nostalgia, and community

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Lego uses pop-up shops and partnerships to drive growth

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Construction to lead overall growth in category impacted by changing demographics

Licensing to shape traditional toys and games and influence trends

Tech integration and further rise of digitalisation

## COMPETITIVE LANDSCAPE

LEGO strengthens leadership with seasonal sets and new licensed products

Spin Master marks Rubik's Cube anniversary with new products

Cranio Creations partners Quercetti to launch Point Art game in 2024

Clementoni's AIRO robot wins innovation award for educational gaming

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Lucca Comics showcases product launches and brand engagement for games

Online channels drive toy sales, influenced by social media trends

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Growth fuelled by video games, kidult trend, collectibles, and e-commerce

# **KEY DATA FINDINGS**

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# WHAT'S NEXT?

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Toy affordability improves but inflation still hampers sales growth

## COMPETITIVE LANDSCAPE

Fila targets adults with Didò variations amid changing market

MGA launches Bratz Mean Girls doll line with Paramount Consumer Products

Peg Perego reduces workforce amid sales decline, acquisition possible

Plaion relaunches vintage console, targeting nostalgia and adult consumers

## **CHANNELS**

E-commerce remains dominant distribution channel, although in-store remains important

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Pop Mart opens first store, targeting kidults with licensed figures

TV adverts drive board game popularity, particularly Monopoly, Cluedo and Forza 4

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