

# Apparel and Footwear Specialists in Slovakia

March 2025

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## Apparel and Footwear Specialists in Slovakia - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Deals and discounts become important tools to drive growth for apparel and footwear specialists

Consumer-to-consumer marketplaces become rising competition for apparel and footwear specialists

Pepco retains its lead while focusing on consolidation to enhance revenue

## PROSPECTS AND OPPORTUNITIES

An increase in VAT will challenge sales for apparel and footwear specialists

Sustainable attributes are expected to drive sales as disposable incomes improve

Added benefits from retail e-commerce is set to support growth for the online channel

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## Retail in Slovakia - Industry Overview

## **EXECUTIVE SUMMARY**

Retail in 2024: The big picture

Retailers offer added-benefits, deals and discounts to drive sales

Leading players focus on consolidation to prioritise efficiency

What next for retail?

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Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Christmas

Easter

Back to School

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