



Apparel and Footwear Specialists in Singapore

February 2024

Table of Contents

Apparel and Footwear Specialists in Singapore - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Apparel and footwear specialists benefits from full-scale resumption of social activities and international travel
Uniqlo records further strong value growth in apparel and footwear specialists

PROSPECTS AND OPPORTUNITIES

Luxury segment underperforms amid cost-of-living challenges, and as consumer spending is directed towards other areas such as international travel
Ralph Lauren expands rapidly in Singapore and launches Ralph's Coffee concept
Direct-to-consumer and digital native brands a continual threat to specialists over the forecast period

CHANNEL DATA

Table 1 - Apparel and Footwear Specialists: Value Sales, Outlets and Selling Space 2018-2023

Table 2 - Apparel and Footwear Specialists: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 3 - Apparel and Footwear Specialists GBO Company Shares: % Value 2019-2023

Table 4 - Apparel and Footwear Specialists GBN Brand Shares: % Value 2020-2023

Table 5 - Apparel and Footwear Specialists LBN Brand Shares: Outlets 2020-2023

Table 6 - Apparel and Footwear Specialists Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 7 - Apparel and Footwear Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Retail in Singapore - Industry Overview

EXECUTIVE SUMMARY

Retail in 2023: The big picture

Cost-of-living challenges top-of-mind for both retailers and consumers alike

A seamless and memorable shopping experience key to driving consumer loyalty and sales

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2023

Seasonality

Lunar New Year

Hari Raya Aidilfitri (or Hari Raya Puasa)

Christmas and New Year

MARKET DATA

Table 8 - Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023

Table 9 - Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023

Table 10 - Sales in Retail Offline by Channel: Value 2018-2023

Table 11 - Sales in Retail Offline by Channel: % Value Growth 2018-2023

Table 12 - Retail Offline Outlets by Channel: Units 2018-2023

Table 13 - Retail Offline Outlets by Channel: % Unit Growth 2018-2023

Table 14 - Sales in Retail E-Commerce by Product: Value 2018-2023

Table 15 - Sales in Retail E-Commerce by Product: % Value Growth 2018-2023

Table 16 - Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 17 - Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 18 - Sales in Grocery Retailers by Channel: Value 2018-2023

Table 19 - Sales in Grocery Retailers by Channel: % Value Growth 2018-2023

Table 20 - Grocery Retailers Outlets by Channel: Units 2018-2023

Table 21 - Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 22 - Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
Table 23 - Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
Table 24 - Sales in Non-Grocery Retailers by Channel: Value 2018-2023
Table 25 - Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023
Table 26 - Non-Grocery Retailers Outlets by Channel: Units 2018-2023
Table 27 - Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
Table 28 - Retail GBO Company Shares: % Value 2019-2023
Table 29 - Retail GBN Brand Shares: % Value 2020-2023
Table 30 - Retail Offline GBO Company Shares: % Value 2019-2023
Table 31 - Retail Offline GBN Brand Shares: % Value 2020-2023
Table 32 - Retail Offline LBN Brand Shares: Outlets 2020-2023
Table 33 - Retail E-Commerce GBO Company Shares: % Value 2019-2023
Table 34 - Retail E-Commerce GBN Brand Shares: % Value 2020-2023
Table 35 - Grocery Retailers GBO Company Shares: % Value 2019-2023
Table 36 - Grocery Retailers GBN Brand Shares: % Value 2020-2023
Table 37 - Grocery Retailers LBN Brand Shares: Outlets 2020-2023
Table 38 - Non-Grocery Retailers GBO Company Shares: % Value 2019-2023
Table 39 - Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023
Table 40 - Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023
Table 41 - Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028
Table 42 - Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028
Table 43 - Forecast Sales in Retail Offline by Channel: Value 2023-2028
Table 44 - Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028
Table 45 - Forecast Retail Offline Outlets by Channel: Units 2023-2028
Table 46 - Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028
Table 47 - Forecast Sales in Retail E-Commerce by Product: Value 2023-2028
Table 48 - Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028
Table 49 - Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
Table 50 - Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
Table 51 - Forecast Sales in Grocery Retailers by Channel: Value 2023-2028
Table 52 - Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028
Table 53 - Forecast Grocery Retailers Outlets by Channel: Units 2023-2028
Table 54 - Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028
Table 55 - Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
Table 56 - Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
Table 57 - Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028
Table 58 - Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028
Table 59 - Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028
Table 60 - Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

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SOURCES

Summary 2 - Research Sources

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