

# Apparel and Footwear Specialists in Thailand

March 2025

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## Apparel and Footwear Specialists in Thailand - Category analysis

## **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Apparel and footwear specialists see healthy growth in 2024 but various positive and negative trends influence the market Apparel and footwear specialists in a state of flux as consumer demands become increasingly polarised Social media playing an increasingly important role in marketing apparel and footwear

## PROSPECTS AND OPPORTUNITIES

Consumers expected to look for comfortable, unique and casual styles when shopping for apparel and footwear Polarisation set to continue in the market offering opportunities for retailers at both ends of the price spectrum Green fashion is gaining traction

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# Retail in Thailand - Industry Overview

## **EXECUTIVE SUMMARY**

Retail in 2024: The big picture

Potential for further growth in Retail E-Commerce

Soft power influencing and shaping the Thai retail landscape

Positive and promising outlook for Retail in Thailand over the forecast period

## OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Payday shopping

Mid-year and year-end sales

Black-to-School

Valentine's Day

Thai Mother's Day

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