

# RTD Coffee in Chile

November 2024

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## RTD Coffee in Chile - Category analysis

#### **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

RTD coffee is declining niche as it struggles to align with Chileans' preferences Energy drinks outcompete RTD coffee in both availability and functionality Low availability in mainstream channels and high price limit RTD coffee sales

## PROSPECTS AND OPPORTUNITIES

More stable performance as RTD coffee will be supported by loyal niche of consumers Flavour diversity and higher caffeine content could help RTD coffee reach a wider audience Leveraging emerging functional trends to boost RTD coffee's appeal

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#### **DISCLAIMER**

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