



Energy Drinks in Lithuania

January 2025

Table of Contents

KEY DATA FINDINGS

2024 DEVELOPMENTS

Growth continues to be positive as energy drink brands run frequent deals and promotions
Price promotions and private label lead the average price of energy drinks to remain flat
Cult gains ground to become the third-strongest energy drink brand in 2024

PROSPECTS AND OPPORTUNITIES

While off-trade volume growth is set to remain positive, a slowdown will be noted across the forecast period
Competition grows as other functional options challenge energy drink sales
Limited edition flavours and new variations are expected, as brands focus on ongoing innovation

CATEGORY DATA

- Table 1 - Off-trade Sales of Energy Drinks: Volume 2019-2024
- Table 2 - Off-trade Sales of Energy Drinks: Value 2019-2024
- Table 3 - Off-trade Sales of Energy Drinks: % Volume Growth 2019-2024
- Table 4 - Off-trade Sales of Energy Drinks: % Value Growth 2019-2024
- Table 5 - NBO Company Shares of Off-trade Energy Drinks: % Volume 2020-2024
- Table 6 - LBN Brand Shares of Off-trade Energy Drinks: % Volume 2021-2024
- Table 7 - NBO Company Shares of Off-trade Energy Drinks: % Value 2020-2024
- Table 8 - LBN Brand Shares of Off-trade Energy Drinks: % Value 2021-2024
- Table 9 - Forecast Off-trade Sales of Energy Drinks: Volume 2024-2029
- Table 10 - Forecast Off-trade Sales of Energy Drinks: Value 2024-2029
- Table 11 - Forecast Off-trade Sales of Energy Drinks: % Volume Growth 2024-2029
- Table 12 - Forecast Off-trade Sales of Energy Drinks: % Value Growth 2024-2029

Soft Drinks in Lithuania - Industry Overview

EXECUTIVE SUMMARY

- Soft drinks in 2024: The big picture
- 2024 key trends
- Competitive landscape
- Retailing developments
- Foodservice vs retail split
- What next for soft drinks?

MARKET DATA

- Table 13 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2019-2024
- Table 14 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2019-2024
- Table 15 - Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2019-2024
- Table 16 - Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2019-2024
- Table 17 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2024
- Table 18 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2024
- Table 19 - Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2024
- Table 20 - Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2024
- Table 21 - Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2019-2024
- Table 22 - Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2019-2024
- Table 23 - Off-trade Sales of Soft Drinks by Category: Value 2019-2024
- Table 24 - Off-trade Sales of Soft Drinks by Category: % Value Growth 2019-2024
- Table 25 - Sales of Soft Drinks by Total Fountain On-trade: Volume 2019-2024
- Table 26 - Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2019-2024
- Table 27 - NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2024

Table 28 - LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2021-2024

Table 29 - NBO Company Shares of Off-trade Soft Drinks: % Value 2020-2024

Table 30 - LBN Brand Shares of Off-trade Soft Drinks: % Value 2021-2024

Table 31 - Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2019-2024

Table 32 - Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2019-2024

Table 33 - Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2019-2024

Table 34 - Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2024

Table 35 - Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2024-2029

Table 36 - Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2024-2029

Table 37 - Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2024-2029

Table 38 - Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2024-2029

Table 39 - Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2024-2029

Table 40 - Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2024-2029

Table 41 - Forecast Off-trade Sales of Soft Drinks by Category: Value 2024-2029

Table 42 - Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2024-2029

Table 43 - Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2024-2029

Table 44 - Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/energy-drinks-in-lithuania/report.