



Alcoholic Drinks in Finland

June 2025

Table of Contents

EXECUTIVE SUMMARY

Alcoholic drinks in 2024: The big picture

2024 key trends

Competitive landscape

Retail developments

On-trade vs off-trade splitfaces

What next for alcoholic drinks?

MARKET BACKGROUND

Legislation

Legal purchasing age and legal drinking age

Drink driving

Advertising

Smoking ban

Opening hours

On-trade establishments

TAXATION AND DUTY LEVIES

OPERATING ENVIRONMENT

Contraband/parallel trade

Duty free

Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 1 - Retail Consumer Expenditure on Alcoholic Drinks 2019-2024

MARKET DATA

Table 2 - Sales of Alcoholic Drinks by Category: Total Volume 2019-2024

Table 3 - Sales of Alcoholic Drinks by Category: Total Value 2019-2024

Table 4 - Sales of Alcoholic Drinks by Category: % Total Volume Growth 2019-2024

Table 5 - Sales of Alcoholic Drinks by Category: % Total Value Growth 2019-2024

Table 6 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2024

Table 7 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2024

Table 8 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2024

Table 9 - GBO Company Shares of Alcoholic Drinks: % Total Volume 2020-2024

Table 10 - Distribution of Alcoholic Drinks by Format: % Off-trade Value 2019-2024

Table 11 - Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2024

Table 12 - Forecast Sales of Alcoholic Drinks by Category: Total Volume 2024-2029

Table 13 - Forecast Sales of Alcoholic Drinks by Category: Total Value 2024-2029

Table 14 - Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2024-2029

Table 15 - Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2024-2029

DISCLAIMER

SOURCES

Summary 1 - Research Sources

KEY DATA FINDINGS

2024 DEVELOPMENTS

General decline, but some types see growth
Search for new flavours and aromas spurs beer launches
Discounters and retail e-commerce well placed to gain ground

PROSPECTS AND OPPORTUNITIES

Some value growth opportunities in new product developments
Players to increase the weight of sustainability in their operations
Tailored marketing to pique the interest of young adults

CATEGORY BACKGROUND

Lager price band methodology
Summary 2 - Lager by Price Band 2024

CATEGORY DATA

Table 16 - Sales of Beer by Category: Total Volume 2019-2024
Table 17 - Sales of Beer by Category: Total Value 2019-2024
Table 18 - Sales of Beer by Category: % Total Volume Growth 2019-2024
Table 19 - Sales of Beer by Category: % Total Value Growth 2019-2024
Table 20 - Sales of Beer by Off-trade vs On-trade: Volume 2019-2024
Table 21 - Sales of Beer by Off-trade vs On-trade: Value 2019-2024
Table 22 - Sales of Beer by Off-trade vs On-trade: % Volume Growth 2019-2024
Table 23 - Sales of Beer by Off-trade vs On-trade: % Value Growth 2019-2024
Table 24 - Sales of Beer by Craft vs Standard 2019-2024
Table 25 - GBO Company Shares of Beer: % Total Volume 2020-2024
Table 26 - NBO Company Shares of Beer: % Total Volume 2020-2024
Table 27 - LBN Brand Shares of Beer: % Total Volume 2021-2024
Table 28 - Forecast Sales of Beer by Category: Total Volume 2024-2029
Table 29 - Forecast Sales of Beer by Category: Total Value 2024-2029
Table 30 - Forecast Sales of Beer by Category: % Total Volume Growth 2024-2029
Table 31 - Forecast Sales of Beer by Category: % Total Value Growth 2024-2029

Cider/Perry in Finland

KEY DATA FINDINGS

2024 DEVELOPMENTS

Maturity and strong competition hinder cider/perry's performance
Private label continues to gain strength in the category
Discounters benefits from lower prices

PROSPECTS AND OPPORTUNITIES

Decline is expected despite the rise in interest in non alcoholic cider/perry
Cider/perry to feel the impact of environmental and social factors
Domestic-origin cider/perry wins over local consumers

CATEGORY DATA

Table 32 - Sales of Cider/Perry: Total Volume 2019-2024
Table 33 - Sales of Cider/Perry: Total Value 2019-2024
Table 34 - Sales of Cider/Perry: % Total Volume Growth 2019-2024
Table 35 - Sales of Cider/Perry: % Total Value Growth 2019-2024
Table 36 - Sales of Cider/Perry by Off-trade vs On-trade: Volume 2019-2024

Table 37 - Sales of Cider/Perry by Off-trade vs On-trade: Value 2019-2024
Table 38 - Sales of Cider/Perry by Off-trade vs On-trade: % Volume Growth 2019-2024
Table 39 - Sales of Cider/Perry by Off-trade vs On-trade: % Value Growth 2019-2024
Table 40 - GBO Company Shares of Cider/Perry: % Total Volume 2020-2024
Table 41 - NBO Company Shares of Cider/Perry: % Total Volume 2020-2024
Table 42 - LBN Brand Shares of Cider/Perry: % Total Volume 2021-2024
Table 43 - Forecast Sales of Cider/Perry: Total Volume 2024-2029
Table 44 - Forecast Sales of Cider/Perry: Total Value 2024-2029
Table 45 - Forecast Sales of Cider/Perry: % Total Volume Growth 2024-2029
Table 46 - Forecast Sales of Cider/Perry: % Total Value Growth 2024-2029

Rtds in Finland

KEY DATA FINDINGS

2024 DEVELOPMENTS

RTDs remains the most dynamic category in alcoholic drinks
Strong new product development in RTDs
Grocery retailers benefit from the liberalisation of the Alcohol Act

PROSPECTS AND OPPORTUNITIES

Non alcoholic options to drive growth as maturity sets in
Finns to search for new flavour experiences in RTDs
Premiumisation to help shape the offer in RTDs

CATEGORY DATA

Table 47 - Sales of RTDs by Category: Total Volume 2019-2024
Table 48 - Sales of RTDs by Category: Total Value 2019-2024
Table 49 - Sales of RTDs by Category: % Total Volume Growth 2019-2024
Table 50 - Sales of RTDs by Category: % Total Value Growth 2019-2024
Table 51 - Sales of RTDs by Off-trade vs On-trade: Volume 2019-2024
Table 52 - Sales of RTDs by Off-trade vs On-trade: Value 2019-2024
Table 53 - Sales of RTDs by Off-trade vs On-trade: % Volume Growth 2019-2024
Table 54 - Sales of RTDs by Off-trade vs On-trade: % Value Growth 2019-2024
Table 55 - GBO Company Shares of RTDs: % Total Volume 2020-2024
Table 56 - NBO Company Shares of RTDs: % Total Volume 2020-2024
Table 57 - LBN Brand Shares of RTDs: % Total Volume 2021-2024
Table 58 - Forecast Sales of RTDs by Category: Total Volume 2024-2029
Table 59 - Forecast Sales of RTDs by Category: Total Value 2024-2029
Table 60 - Forecast Sales of RTDs by Category: % Total Volume Growth 2024-2029
Table 61 - Forecast Sales of RTDs by Category: % Total Value Growth 2024-2029

Spirits in Finland

KEY DATA FINDINGS

2024 DEVELOPMENTS

Changing attitudes to alcohol consumption hit spirits
Anora Group remains the clear leader with a strong and developing portfolio
Alko for spirits distribution in Finland

PROSPECTS AND OPPORTUNITIES

Ongoing decline in the consumption of spirits
Sustainability and craft to remain key aspects

Domestic craft whiskies to see investment and gain momentum

CATEGORY BACKGROUND

Vodka, gin, other blended Scotch whisky, dark rum and white rum price band methodology

Summary 3 - Benchmark Brands 2024

CATEGORY DATA

Table 62 - Sales of Spirits by Category: Total Volume 2019-2024

Table 63 - Sales of Spirits by Category: Total Value 2019-2024

Table 64 - Sales of Spirits by Category: % Total Volume Growth 2019-2024

Table 65 - Sales of Spirits by Category: % Total Value Growth 2019-2024

Table 66 - Sales of Spirits by Off-trade vs On-trade: Volume 2019-2024

Table 67 - Sales of Spirits by Off-trade vs On-trade: Value 2019-2024

Table 68 - Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2019-2024

Table 69 - Sales of Spirits by Off-trade vs On-trade: % Value Growth 2019-2024

Table 70 - Sales of Dark Rum by Price Platform: % Total Volume 2019-2024

Table 71 - Sales of White Rum by Price Platform: % Total Volume 2019-2024

Table 72 - Sales of Other Blended Scotch Whisky by Price Platform: % Total Volume 2019-2024

Table 73 - Sales of English Gin by Price Platform: % Total Volume 2019-2024

Table 74 - Sales of Vodka by Price Platform: % Total Volume 2019-2024

Table 75 - Sales of Vodka by Flavoured vs Non-flavoured: % Total Volume 2019-2024

Table 76 - GBO Company Shares of Spirits: % Total Volume 2020-2024

Table 77 - NBO Company Shares of Spirits: % Total Volume 2020-2024

Table 78 - LBN Brand Shares of Spirits: % Total Volume 2021-2024

Table 79 - Forecast Sales of Spirits by Category: Total Volume 2024-2029

Table 80 - Forecast Sales of Spirits by Category: Total Value 2024-2029

Table 81 - Forecast Sales of Spirits by Category: % Total Volume Growth 2024-2029

Table 82 - Forecast Sales of Spirits by Category: % Total Value Growth 2024-2029

Wine in Finland

KEY DATA FINDINGS

2024 DEVELOPMENTS

Young adults turn away from wine, while there is a shift to non alcoholic wine

Local players look to sustainability and local ingredients

New amendment to the Alcohol Act disrupts distribution

PROSPECTS AND OPPORTUNITIES

Non alcoholic wine to continue to gain a preference

Disruption to the competitive landscape

Local players to continue to use local ingredients to gain a competitive edge

CATEGORY DATA

Table 83 - Sales of Wine by Category: Total Volume 2019-2024

Table 84 - Sales of Wine by Category: Total Value 2019-2024

Table 85 - Sales of Wine by Category: % Total Volume Growth 2019-2024

Table 86 - Sales of Wine by Category: % Total Value Growth 2019-2024

Table 87 - Sales of Wine by Off-trade vs On-trade: Volume 2019-2024

Table 88 - Sales of Wine by Off-trade vs On-trade: Value 2019-2024

Table 89 - Sales of Wine by Off-trade vs On-trade: % Volume Growth 2019-2024

Table 90 - Sales of Wine by Off-trade vs On-trade: % Value Growth 2019-2024

Table 91 - Sales of Still Red Wine by Price Segment: % Off-trade Volume 2019-2024

Table 92 - Sales of Still Rosé Wine by Price Segment: % Off-trade Volume 2019-2024

Table 93 - Sales of Still White Wine by Price Segment: % Off-trade Volume 2019-2024
Table 94 - Sales of Other Sparkling Wine by Price Segment: % Off-trade Volume 2019-2024
Table 95 - GBO Company Shares of Still Light Grape Wine: % Total Volume 2020-2024
Table 96 - NBO Company Shares of Still Light Grape Wine: % Total Volume 2020-2024
Table 97 - LBN Brand Shares of Still Light Grape Wine: % Total Volume 2021-2024
Table 98 - GBO Company Shares of Champagne: % Total Volume 2020-2024
Table 99 - NBO Company Shares of Champagne: % Total Volume 2020-2024
Table 100 - LBN Brand Shares of Champagne: % Total Volume 2021-2024
Table 101 - GBO Company Shares of Other Sparkling Wine: % Total Volume 2020-2024
Table 102 - NBO Company Shares of Other Sparkling Wine: % Total Volume 2020-2024
Table 103 - LBN Brand Shares of Other Sparkling Wine: % Total Volume 2021-2024
Table 104 - GBO Company Shares of Fortified Wine and Vermouth: % Total Volume 2020-2024
Table 105 - NBO Company Shares of Fortified Wine and Vermouth: % Total Volume 2020-2024
Table 106 - LBN Brand Shares of Fortified Wine and Vermouth: % Total Volume 2021-2024
Table 107 - GBO Company Shares of Non-grape Wine: % Total Volume 2020-2024
Table 108 - NBO Company Shares of Non-grape Wine: % Total Volume 2020-2024
Table 109 - LBN Brand Shares of Non-grape Wine: % Total Volume 2021-2024
Table 110 - Forecast Sales of Wine by Category: Total Volume 2024-2029
Table 111 - Forecast Sales of Wine by Category: Total Value 2024-2029
Table 112 - Forecast Sales of Wine by Category: % Total Volume Growth 2024-2029
Table 113 - Forecast Sales of Wine by Category: % Total Value Growth 2024-2029

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/alcoholic-drinks-in-finland/report.