

# Apparel and Footwear Specialists in Brazil

February 2025

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## Apparel and Footwear Specialists in Brazil - Category analysis

## **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Falling unemployment and slight improvement in per capita income help maintain sales in apparel and footwear specialists Azzas 2154 SA is a new fashion giant in Brazil

Apparel and footwear specialists faces yet another e-commerce heavyweight, in addition to Shein and Shopee

#### PROSPECTS AND OPPORTUNITIES

Growth anticipated for the forecast period, but the competition will increase

Players will adjust their strategies to defend their shares over 2024-2029

Lojas Marisa likely to continue to experience difficulties throughout the forecast period

#### CHANNEL DATA

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# Retail in Brazil - Industry Overview

### **EXECUTIVE SUMMARY**

Retail in 2024: The big picture

Mergers and acquisitions by strong companies impact retailing in 2024

Warehouse clubs increase their revenue

What next for retail?

#### OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2024

Seasonality

Carnival

Consumer Day

Mother's Day

Father's Day

Client Day

Children's Day

Black Friday and Cyber Monday

Christmas

Summer

Back to school

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