

# Juice in Malaysia

December 2024

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## Juice in Malaysia - Category analysis

# **KEY DATA FINDINGS**

#### 2024 DEVELOPMENTS

Marginal volume growth in the off-trade channel amid consumer price-sensitivity and substitution threats Prize contests gain momentum in juice Key players engage in distribution strategies to expand their reach and engender brand loyalty

#### PROSPECTS AND OPPORTUNITIES

The increase in excise duty on sugary drinks is poised to hike prices of juice Reconstituted 100% juice is set to continue to struggle in off-trade volume terms The outlook for coconut and other plant waters is optimistic

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