

Apparel and Footwear Specialists in Chile

March 2025

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Apparel and Footwear Specialists in Chile - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Value sales of apparel and footwear specialists fully recover

Hennes & Mauritz strengthens leadership, while international brands look to enter the local market

Multitiendas Corona continues to struggle

PROSPECTS AND OPPORTUNITIES

Apparel and footwear specialists to continue on positive trajectory, but will face competition

Expansion of product lines key for apparel and footwear specialists

Adapting to changing climate conditions will be important moving forward

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E-commerce goes from strength to strength in Chile

Informality and insecurity still top-of-mind issues for retailers and consumers

What next for retail?

OPERATING ENVIRONMENT

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Opening hours for physical retail

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