

Sweet Biscuits, Snack Bars and Fruit Snacks in Canada

June 2025

Sweet Biscuits, Snack Bars and Fruit Snacks in Canada - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Canadians continue to seek moments of comfort, supporting value growth in 2025 Mondelez Canada Inc retains its lead, while Nestlé Canada Inc records strong growth Retail e-commerce continues to rise as consumers appreciate ease and convenience

PROSPECTS AND OPPORTUNITIES

Modest value growth and flat volume sales are predicted for the forecast period Snack bars are expected to be the key focus of innovation, aligning with consumer demands Sugar aversion and front-of-label packaging requirements are set to negatively impact sales

CATEGORY DATA

Table 1 - Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Volume 2020-2025 Table 2 - Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2020-2025 Table 3 - Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Volume Growth 2020-2025 Table 4 - Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Value Growth 2020-2025 Table 5 - NBO Company Shares of Sweet Biscuits, Snack Bars and Fruit Snacks: % Value 2021-2025 Table 6 - LBN Brand Shares of Sweet Biscuits, Snack Bars and Fruit Snacks: % Value 2022-2025 Table 7 - NBO Company Shares of Sweet Biscuits: % Value 2021-2025 Table 8 - LBN Brand Shares of Sweet Biscuits: % Value 2022-2025 Table 9 - NBO Company Shares of Snack Bars: % Value 2021-2025 Table 10 - LBN Brand Shares of Snack Bars: % Value 2022-2025 Table 11 - NBO Company Shares of Fruit Snacks: % Value 2021-2025 Table 12 - LBN Brand Shares of Fruit Snacks: % Value 2022-2025 Table 13 - Distribution of Sweet Biscuits, Snack Bars and Fruit Snacks by Format: % Value 2020-2025 Table 14 - Distribution of Sweet Biscuits by Format: % Value 2020-2025 Table 15 - Distribution of Snack Bars by Format: % Value 2020-2025 Table 16 - Distribution of Fruit Snacks by Format: % Value 2020-2025 Table 17 - Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Volume 2025-2030 Table 18 - Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2025-2030 Table 19 - Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Volume Growth 2025-2030

Table 20 - Forecast Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: % Value Growth 2025-2030

Snacks in Canada - Industry Overview

EXECUTIVE SUMMARY

Snacks in 2025: The big picture Key trends in 2025 Competitive Landscape Channel developments What next for snacks?

MARKET DATA

Table 21 - Sales of Snacks by Category: Volume 2020-2025Table 22 - Sales of Snacks by Category: Value 2020-2025Table 23 - Sales of Snacks by Category: % Volume Growth 2020-2025Table 24 - Sales of Snacks by Category: % Value Growth 2020-2025Table 25 - NBO Company Shares of Snacks: % Value 2021-2025Table 26 - LBN Brand Shares of Snacks: % Value 2022-2025Table 27 - Penetration of Private Label by Category: % Value 2020-2025Table 28 - Distribution of Snacks by Format: % Value 2020-2025

Table 29 - Forecast Sales of Snacks by Category: Volume 2025-2030

Table 30 - Forecast Sales of Snacks by Category: Value 2025-2030

 Table 31 - Forecast Sales of Snacks by Category: % Volume Growth 2025-2030

 Table 32 - Forecast Sales of Snacks by Category: % Value Growth 2025-2030

DISCLAIMER

SOURCES

Summary 1 - Research Sources

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