

# Sweet Biscuits, Snack Bars and Fruit Snacks in Brazil

October 2024

## Sweet Biscuits, Snack Bars and Fruit Snacks in Brazil - Category analysis

## KEY DATA FINDINGS

#### 2024 DEVELOPMENTS

Sweet biscuits linked to indulgence and consumed sparingly

Boom of protein/energy bars leveraged by the concept of balanced indulgence

Rising demand for more economical options from price-sensitive consumers

## PROSPECTS AND OPPORTUNITIES

Consumer awareness to elevate level of expectations regarding nutritional composition

Polarisation expected to reinforce indulgence and cost-benefit purchases

"Shrinkflation" leads to new strategies in brand positioning

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