

Fine Wines/Champagne and Spirits in Canada

October 2024

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Fine Wines/Champagne and Spirits in Canada - Category analysis

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2024 DEVELOPMENTS

Cautious discretionary spending slows growth amid economic headwinds

Luxury drinks brands focus on image and authenticity through events

Packaging innovations and distribution changes boost brand visibility

PROSPECTS AND OPPORTUNITIES

Robust growth expected, led by luxury whiskies and champagne

On-trade growth supported by nightlife initiatives, immigration, and major events

RTDs expected to continue trending with younger consumers, offering new opportunities for luxury brands

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