

Fine Wines/Champagne and Spirits in the United Arab Emirates

June 2025

Fine Wines/Champagne and Spirits in the United Arab Emirates - Category analysis

KEY DATA FINDINGS

2025 DEVELOPMENTS

Growing demand for premium and experiential luxury drinks drives category growth Regulatory environment remains a challenge On-trade drives sales but off-trade is gradually expanding

PROSPECTS AND OPPORTUNITIES

Growing demand for premium and craft beverages to drive future growth Luxury brands adopt sustainability and heritage storytelling initiatives Growing demand for luxury alcohol set to drive off-trade sales growth

CATEGORY DATA

Table 1 - Sales of Fine Wines/Champagne and Spirits by Category: Value 2020-2025Table 2 - Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2020-2025Table 3 - NBO Company Shares of Fine Wines/Champagne and Spirits: % Value 2020-2024Table 4 - LBN Brand Shares of Fine Wines/Champagne and Spirits: % Value 2021-2024Table 5 - Distribution of Fine Wines/Champagne and Spirits by Format: % Value 2020-2025Table 6 - Forecast Sales of Fine Wines/Champagne and Spirits by Category: Value 2020-2025

Table 7 - Forecast Sales of Fine Wines/Champagne and Spirits by Category: % Value Growth 2025-2030

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Luxury Goods in the United Arab Emirates - Industry Overview

EXECUTIVE SUMMARY

Luxury goods in 2025: The big picture 2025 key trends Competitive landscape Retail developments What next for luxury goods?

MARKET DATA

Table 8 - Sales of Luxury Goods by Category: Value 2020-2025Table 9 - Sales of Luxury Goods by Category: % Value Growth 2020-2025Table 10 - Inbound Receipts for Luxury Goods by Country of Origin: Value 2020-2025Table 11 - NBO Company Shares of Luxury Goods: % Value 2020-2024Table 12 - LBN Brand Shares of Luxury Goods: % Value 2021-2024Table 13 - Distribution of Luxury Goods by Format and Category: % Value 2025Table 14 - Forecast Sales of Luxury Goods by Category: Value 2025-2030Table 15 - Forecast Sales of Luxury Goods by Category: % Value Growth 2025-2030

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SOURCES

Summary 1 - Research Sources

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