

Fine Wines/Champagne and Spirits in Japan

October 2024

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Fine Wines/Champagne and Spirits in Japan - Category analysis

KEY DATA FINDINGS

2024 DEVELOPMENTS

Solid value growth observed, while volume growth is limited

Other fine wine and other luxury spirits continue to perform well in 2024

MHD Diageo Moët Hennessy KK continues to lead a highly fragmented category

PROSPECTS AND OPPORTUNITIES

Fine wines/champagne and spirits forecast to see rising retail current value sales, backed by the Experience More trend

Premiumisation in Japanese sake and whisky will continue to support value growth

Increase in inbound tourism will support growth

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